

# Industrial output fluctuations in developing countries: General equilibrium consequences of agricultural productivity shocks

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## Abstract

This paper shows how agricultural productivity shocks can generate large industrial output fluctuations in poor countries, using a static general-equilibrium model with Stone-Geary preferences. A negative shock to agricultural productivity increases food prices, which affects manufacturing output through two channels: (1) meeting subsistence requirements in the face of rising food prices causes poor households to shift consumption away from manufactures; (2) capital and labor move away from manufacturing and into agriculture in response to the food price increase. As a result, manufacturing output decreases in response to the decline in agricultural productivity. This effect is larger the closer is income to the subsistence level. Calibration exercises show that the growth rate of industrial output fluctuates significantly more in poor countries in response to changes in crop yields, a proxy for agricultural productivity. In addition, I test the predictions empirically. I utilize annual manufacturing data and instrument for crop yields using year-to-year changes in rainfall. The results show that a 1% decrease in crop yields induced by shortages in rainfall decreases manufacturing output by 0.38%, capital investment by 1.56%, and employment by 0.20% across 44 developing countries. Overall, crop yield variation (instrumented by rainfall shocks) can explain about 28% of industrial output growth fluctuations in developing countries.

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# 1 Introduction

An important regularity in macroeconomic data is the frequent and large changes in developing country growth rates, compared to the relatively stable growth rates in developed countries (Lucas, 1998). Figure 1 highlights the negative relationship between aggregate output volatility, defined as the standard deviation of output growth rates, and a country's per capita income level. The negative association between the two becomes stronger when manufacturing is considered separately, as shown in Table 1. After controlling for population, regressing volatility on income reveals that a 10% decrease in per capita GDP is associated with a 7% increase in industrial output volatility and only a 0.6% increase in aggregate output volatility. This suggests that studying the causes of industrial output fluctuations can shed light on aggregate volatility.

Higher output volatility can have negative effects on both the level and the growth path of income.<sup>2</sup> In poor countries, abrupt negative shocks to household incomes can be especially detrimental, as income levels often barely exceed the level of subsistence.<sup>3</sup> Furthermore, developing countries' ability to hedge against income fluctuations is limited by their underdeveloped financial system. For these reasons, analyzing the causes of economic fluctuations in developing countries is particularly important.

A growing body of research has studied the high levels of output fluctuation in poor countries by focusing primarily on supply side explanations. Many papers assume the existence of shocks that are unknown or originate in the manufacturing sector and present plausible channels through which their impact might be larger in poor countries.<sup>4</sup> For example, Koren and Tenreyro (2007) decompose industrial output volatility and argue that developing countries specialize in more volatile sectors and experience larger country-specific shocks. Koren and Tenreyro (2013) build a model in which firms in developed countries use a greater number of input varieties, thus lowering their industrial output volatility through diversification. Krishna and Levchenko (2012) and Kraay and Ventura (2007) argue that developed countries exhibit lower volatility because they have a comparative advantage in more complex technologies.<sup>5</sup> In contrast, several papers in the finance literature argue the opposite, that highly

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<sup>2</sup> Van Wijnbergen (1984) points out that even a temporary decline in manufacturing can have a permanent negative impact on an economy, assuming that growth occurs through a continuous accumulation of technological progress. In addition, Ramey and Ramey (1991) argue that volatility can reduce mean output ex-post if producers have to make decisions on resources before realizations of shocks. Similarly, Bernanke (1983) and Pindyck (1991) suggest that volatility can cause lower investments that take place in the form of sunk costs.

<sup>3</sup> Effects of such shocks on households in poor countries include malnutrition, increased rate of infant mortality, disease, and long-term absence of child education.

<sup>4</sup> While most papers focus on sector specific shocks, Tapia (2012) maintains that poor entrepreneurs have incentives to use financed resources for private consumption rather than investment in their firms, an outcome driven by information asymmetry. He argues that this eventually leads to greater output volatility in poor countries.

<sup>5</sup> Kraay and Ventura (2007) argue that industries that use advanced technologies are operated by skilled workers whose labor supply is inelastic, thus leading to less volatile business cycles in developed countries. In addition, Kose (2002) maintains that small open developing countries are largely affected by shocks to world prices as their production depends heavily on imported

productive projects are risky, subjecting firms in developed countries to greater shocks (e.g., Saint-Paul 1992; Obstfeld 1994).

This paper provides a novel explanation for industrial output fluctuations highlighting both demand and supply side explanations. It focuses on a prominent characteristic of developing economies – a large portion of income spent on food to satisfy subsistence needs – and shows how general equilibrium linkages can generate larger industrial output fluctuations in response to shocks to agricultural productivity. This paper departs from the literature in several ways. First, the previous literature does not identify likely sources of shocks. Rather it only describes mechanisms through which some unidentified shock is magnified for certain countries. In contrast, I focus on a specific and observable shock to productivity. I use rainfall shocks to explain year-to-year changes in agricultural productivity in each country, which allows me to measure the actual varying impact of the shock on manufacturing across countries. Second, I propose a general equilibrium mechanism in which these shocks are transmitted to industrial output. In the model, the effects are stronger for low-income countries, because non-homothetic preferences magnify the consequences of falling agricultural yields in these countries. In contrast, the literature relies on institutional differences across countries, focuses only on manufacturing sectors in the models, and does not use non-homothetic preferences.

To develop the idea, I build a two-sector static general equilibrium model featuring Stone-Geary preferences with a subsistence requirement for food. Under a closed economy, a negative shock to agricultural productivity causes food prices to rise. This affects manufacturing output through two channels, an expenditure channel and a resource channel. Meeting subsistence requirements in the face of rising food prices causes poor households to shift consumption away from manufactures. As for the resource channel, capital and labor move away from manufacturing and into agriculture in response to the food price increase as agriculture becomes more profitable. Perversely, the economy shifts resources toward the sector with declining productivity, sharply curtailing both manufacturing and aggregate output.<sup>6</sup> This positive link between manufacturing output and agricultural productivity becomes stronger the closer the country is to subsistence levels, which causes output growth to fluctuate more in poor countries in response to shocks to agricultural productivity.

To understand the quantitative importance of this mechanism, I calibrate the model using data on endowments, employment shares, and output for 93 countries. Time varying cross-country data on crop yields is used to proxy for agricultural productivity. The simulation results confirm the positive link between agricultural productivity and manufacturing output and resources used in manufacturing, and

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inputs. However, the paper does not provide empirical evidence that developed countries, in contrast, are less affected by world prices.

<sup>6</sup> In a closed economy with Stone-Geary preferences, agricultural productivity and manufacturing output are positively linked. In contrast, if we assume a small open economy, the link changes signs since manufacturing becomes relatively more productive than agriculture causing resources to reallocate accordingly. The open economy case will also be discussed in the theory section.

also confirm that the effect is significantly larger in poor countries. For example, the results show that a 10% increase in agricultural productivity leads to a 13% increase in manufacturing output in Uganda and only a 0.6% increase in the U.S. As a result, Uganda's simulated manufacturing output volatility is 15.7% while it is only 0.6% for the U.S. (the crop yield volatilities for both countries are around 13%).

Next, I turn to panel regressions to look for evidence of these effects in the data and investigate whether a fall in crop yield (a proxy for agricultural productivity) leads to a fall in industrial output. However, crop yield may be endogenous, as crop yield, production per unit of land, and manufacturing output may move together for two reasons. First, an economy-wide rise in total factor productivity will boost productivity and output in all sectors. Second, some policies may induce factor movements that affect both variables. For instance, government subsidies to agriculture may attract labor and capital resources into agriculture and away from manufacturing, which could cause crop yield to rise and manufacturing output to decline. In this case, a simple regression would understate the size of the channel I examine.

To address this endogeneity issue, I use cross-country panel data from 1970 to 2002, and regress changes in manufacturing output on changes in crop yields, employing rainfall shocks as an instrument.<sup>7</sup> Rainfall shocks have strong predictive power for crop yields in the first stage. In the second stage, exogenous declines in crop yield cause significant reductions in manufacturing for 44 developing countries: a 1% decrease in crop yields leads to a 0.38% decrease in manufacturing output.<sup>8</sup> Overall, crop yield variation (instrumented by rainfall shocks) can explain about 28% of manufacturing output growth fluctuations in developing countries. Consistent with the theory, the same shock to crop yields generates no change in manufacturing for high-income countries. In addition, I find that the effect is larger when financial development is low and when agriculture as a share of GDP is large, which corroborates the theory.

Moreover, I find direct evidence for the model's key mechanism. Exogenous declines in crop yield result in significant declines in both employment and capital investment in manufacturing in developing countries. The strength of this effect, especially on employment, is found to be greater for countries whose planting cycles are seasonal rather than year round.<sup>9</sup> Furthermore, sector-specific

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<sup>7</sup> Throughout this paper, all the simulations and empirical analysis are performed over the period 1970-2002. The time series does not go beyond the year 2002 because there has been atypical situation in the world food market since 2004-5 in which food prices started rising rapidly (mainly due to increasing demand for corn for bioenergy). Observing this phenomenon, governments started imposing severe restrictions on food exports, eventually leading to 2007-8 food crisis, in which, for example, world market price for rice has increased by more than 160% within a year.

<sup>8</sup> This regression is performed on the aggregated manufacturing output (value added) after dropping manufacturing sectors such as food and textiles (cotton) that use agricultural products as intermediate inputs. Separate analysis for each sector (including textiles and apparel) is also provided. In this paper, developing countries are defined as those countries whose per capita GDP is less than \$4,000 in 2005 international dollars.

<sup>9</sup> Countries that are located in the upper-hemisphere (not around the equator) tend to harvest in the fall, and there is not much work to do in agriculture during the winter or until the next harvest. This gives the agricultural workers higher incentive to move to manufacturing after the harvest compared to farmers near the equator.

regression results show that the effect of crop yield changes (instrumented by rainfall) on employment in manufacturing is greater for labor-intensive sectors, while the effect on capital investment is greater for highly capital-intensive sectors (such as motor vehicles and electric machinery).

Although this paper is motivated by the literature on volatility and development, the core mechanism of this paper is closely related to studies on the role of agriculture in economic development. For example, Matsuyama (1990) uses a two-sector model with Stone-Geary preferences, and finds a positive link between agricultural productivity and manufacturing output for the closed economy and a negative link for the small open economy. He uses a one-factor model and does not address differing effects of changes in agricultural productivity on manufacturing in poor and rich countries. In contrast, I employ a two-factor model, where per capita capital stock and productivity levels determine the income level of the economy, and show that the strength of the positive link between agricultural productivity and manufacturing decreases in income. In addition, Matsuyama (1990) focuses on long-term growth, while this paper investigates how year-to-year changes in agricultural productivity affect manufacturing output annually (i.e., volatility). Another closely related paper by Restuccia, Yang, and Zhu (2008) analyzes poor countries' large share of employment in agriculture and low labor productivity in agriculture using a two-sector model featuring Stone-Geary preferences.<sup>10</sup> The main difference is that their paper focuses on differences in static economic conditions across countries, while this paper studies changes in general equilibrium outcomes in response to agricultural productivity variability.

The remainder of the paper is organized as follows. Section 2 presents a model of a two-sector general equilibrium economy subject to agricultural productivity shocks. Section 3 discusses calibration and simulation results of the model. Section 4 describes the empirical strategy and data used to test the model's predictions. Section 5 presents the empirical results, and section 6 concludes.

## 2 A two-sector general equilibrium model

This section builds a static general-equilibrium model under the assumption of a closed economy with two final goods: an agricultural good and a manufacturing good.<sup>11</sup> Consumers have non-homothetic preferences with a subsistence requirement for agricultural goods. The model features two factors, labor ( $L$ ) and capital ( $K$ ), and wages ( $w$ ) and rents ( $r$ ) denote the returns earned by the factors. Both labor and capital are assumed to be perfectly mobile within countries so that in equilibrium there will be one wage rate and one capital rental rate per country. In this section I derive competitive equilibrium solutions and

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<sup>10</sup> This paper also relates to the structural transformation literature, which commonly uses Stone-Geary utility functions and highlights the demand side explanations such as income effects (e.g., Echevarria, 1997; Gollin, Parente, and Rogerson 2007; Uy, Yi, and Zhang, 2013).

<sup>11</sup> Examples of two-sector general equilibrium models can be found in Jones (1965), Matsuyama (1992), and Restuccia, Yang, and Zhu (2008). The last two papers are more closely related to this paper, as they also use Stone-Geary preferences.

investigate how changes in agricultural productivity can affect industrial output growth rates differently in poor and rich countries.

## 2.1 Preferences

A representative agent has a Cobb-Douglas Stone-Geary utility function:<sup>12</sup>

$$U = (q_A - \gamma_A)^\alpha q_M^{1-\alpha}, \quad 0 < \alpha < 1, \quad (1)$$

where  $\gamma_A$  is a subsistence requirement for agricultural goods and  $\alpha$  is a utility weight over the two goods. The agent earns income  $I$  by supplying  $L$  amounts of labor and lending  $K$  amounts of capital, which is  $I = wL + rK$ , and the budget constraint is given by:

$$p_A q_A + q_M = I, \quad (2)$$

where  $p_A$  is the price of agricultural good relative to manufacturing, and the manufacturing price is normalized to unity. Solving the utility maximization problem of the representative agent subject to the budget constraint yields expenditure equations for food and manufacturing as follows:

$$E_A = \alpha(I - p_A \gamma_A) + p_A \gamma_A \quad (3)$$

$$E_M = (1 - \alpha)(I - p_A \gamma_A) \quad (4)$$

Eqs. (3) and (4) imply that the representative agent first spends  $p_A \gamma_A$  amounts of income for  $\gamma_A$  units of agricultural good, and then spends the remaining income  $I - p_A \gamma_A$  on the two goods proportionally according to the weights of the utility function.

To uncover the key properties of Stone-Geary preferences, I examine the food price elasticity and income elasticity of expenditure on manufacturing, which are given by:

$$\eta_{p_A} = \frac{\partial E_M}{\partial p_A} \frac{p_A}{E_M} = -\frac{p_A \gamma_A}{I - p_A \gamma_A} \quad (5)$$

$$\eta_I = \frac{\partial E_M}{\partial I} \frac{I}{E_M} = \frac{I}{I - p_A \gamma_A} \quad (6)$$

First, note that the signs of the two elasticities are opposite. Expenditures on manufacturing decrease with the food prices, while they increase with the level of income. In fact, (5) implies (6), as an increase in food prices means a decrease in remaining income  $I - p_A \gamma_A$ . That is, (5) and (6) both capture income effects. In this expenditure system, income can be separated into a subsistence income component  $p_A \gamma_A$  and a residual income component  $I - p_A \gamma_A$ . Food prices affect the division of income into these components, but do not affect the share of residual income spent on manufacturing (which is simply the utility weight  $1 - \alpha$ ). In contrast, suppose that consumers have Constant Elasticity of Substitution (CES)

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<sup>12</sup> I name this function as Cobb-Douglas Stone-Geary to imply that it is a Cobb-Douglas utility function with a subsistence requirement for agricultural goods. In Appendix C, I extend this to CES Stone-Geary utility function which is a CES utility function with subsistence requirements for agricultural goods.

preferences with a subsistence requirement for food. Then a rise in food prices would have competing effects: (i) substitution effects lower the share of residual income spent on food, and raise the expenditure on manufacturing; (ii) income effects lower the residual income, and lower the expenditure on manufacturing. The strength of the income effects decreases with income levels while substitution effects stay constant, thus substitution effects dominating at high-income levels (the CES case is fully worked out in Appendix C).

Second, the magnitudes of the two elasticities become arbitrarily large when  $I$  gets close to the subsistence level  $p_A \gamma_A$ . Importantly, this implies that when the price of food or income fluctuates, one can anticipate higher demand volatility in poor countries than in rich ones. This is a key feature in this model that causes differing patterns of volatility in poor and rich countries. Lastly, as  $I$  tends to infinity,  $\eta_{p_A}$  and  $\eta_I$  approach zero and one, respectively, as the minimum expenditure requirement becomes negligible compared to the extremely high level of income. When CES Stone-Geary preferences are assumed instead,  $\eta_{p_A}$  approaches a negative constant value, because there still remain substitution effects while income effects wear off.

## 2.2 Production technology

On the production side, I assume a perfectly competitive economy. The production technology of each industry is represented by the Cobb-Douglas production function:

$$y_i = f_i(K_i, L_i) = z_i K_i^{\beta_i} L_i^{1-\beta_i}, \quad i = M, A, \quad (7)$$

where  $z_i$  denotes industry  $i$  specific total factor productivity,  $K_A + K_M = K$ , and  $L_A + L_M = L$ . In addition, assume  $1 > \beta_M > \beta_A > 0$ , which implies that manufacturing is capital intensive relative to agriculture. We are interested in how equilibrium output responds to shocks to  $z_A$  differently at varying levels of country income. Given the prices, each industry chooses  $K_i$  and  $L_i$  to maximize profits,

$$\pi_i = p_i f_i(K_i, L_i) - w L_i - r K_i.$$

The firm's problem then yields the first order conditions as follows:

$$w = (1 - \beta_M) z_M \left( \frac{K_M}{L_M} \right)^{\beta_M} = p_A (1 - \beta_A) z_A \left( \frac{K_A}{L_A} \right)^{\beta_A} \quad (8)$$

$$r = \beta_M z_M \left( \frac{K_M}{L_M} \right)^{\beta_M - 1} = p_A \beta_A z_A \left( \frac{K_A}{L_A} \right)^{\beta_A - 1}. \quad (9)$$

## 2.3 Competitive equilibrium and the effect of a change in agricultural productivity on manufacturing

In this subsection, I derive equilibrium solutions and study how changes in agricultural productivity affect equilibrium manufacturing output differently in poor and rich countries. A competitive equilibrium in this economy is a set of allocations  $\{L_A^*, L_M^*, K_A^*, K_M^*, q_A^*, q_M^*\}$  and prices  $\{w^*, r^*, p_A^*\}$ , such that, given prices, (i)  $\{q_A^*, q_M^*\}$  solve the utility maximization problem of the representative agent, (ii)  $\{L_A^*, L_M^*, K_A^*, K_M^*\}$  solve the profit maximization problem of firms in each sector, and (iii) all markets clear. Each equilibrium allocation can then be represented by the parameters,  $K, L, z_A, z_M, \beta_A, \beta_M, \alpha$ , and  $\gamma_A$ .

Appendix A shows that the implicit solution for  $L_M$ , denoted as  $L_M^*$ , is given by,

$$\frac{1}{z_A} \cdot \frac{\gamma_A}{K^{\beta_A}} = G(L_M), \quad (10)$$

$$\text{where } G(L_M) = \frac{L - \lambda \cdot L_M}{\left[ L + \frac{(\beta_M - \beta_A)}{\beta_A(1 - \beta_M)} L_M \right]^{\beta_A}} \text{ and } \lambda = \frac{(1 - \alpha)(1 - \beta_M) + \alpha(1 - \beta_A)}{(1 - \alpha)(1 - \beta_M)}.$$

Eq. (10) is not a closed form solution, but it allows for convenient interpretation. The value of function  $G$  decreases with  $L_M$ .<sup>13</sup> This implies that equilibrium labor allocation for manufacturing  $L_M^*$  increases with agricultural productivity  $z_A$ , leading to the positive relationship between agricultural productivity and manufacturing output. That is, a decrease in  $z_A$  pulls resources out of manufacturing and into agriculture in order to meet the subsistence requirement, and reduce manufacturing output. Eq. (10) also implies that  $L_M^*$  decreases with  $\frac{\gamma_A}{K^{\beta_A}}$  which is the subsistence requirement relative to per capita capital stock (which increases with income levels). In other words, the higher the subsistence requirement relative to income is, the lower is the manufacturing output. Similarly,  $K_M^*$  decreases with  $\frac{\gamma_A}{K^{\beta_A}}$  and increases with  $z_A$ , which results from the positive relationship between  $K_M$  and  $L_M$ ,

$$K_M = \frac{\beta_M(1 - \beta_A)L_M}{\beta_A(1 - \beta_M)L + (\beta_M - \beta_A)L_M} K. \quad (11)$$

Having shown the directional impact of  $z_A$  and  $\frac{\gamma_A}{K^{\beta_A}}$  on resource reallocations, recall the main question of this paper, does industrial output fluctuate more in poor countries in response to changes in agricultural productivity? This is equivalent to asking, is the elasticity of manufacturing output with respect to agricultural productivity higher in low-income countries? Note that Section 2.1 has shown that food price elasticity of manufacturing demand decreases with income levels. Here, Eq. (10) informs us that the greater  $\frac{\gamma_A}{K^{\beta_A}}$  is - a prominent characteristic of poor countries - the larger are the fluctuations of  $L_M^*$  in response to changes in  $z_A$ . That is, the elasticity of labor (and capital) in manufacturing with respect to  $z_A$  decreases with income levels, which also implies that the elasticity of manufacturing output also

<sup>13</sup> One can verify this with simulation by assigning proper values to the parameters that satisfy conditions stated in 2.1 and 2.2.

<sup>14</sup> The positive relationship between  $K_M$  and  $L_M$  can be easily observed by inverting both sides of Eq.(11).  $\Rightarrow \frac{1}{K_M} = \left[ \frac{\beta_A(1 - \beta_M)L + (\beta_M - \beta_A)L_M}{\beta_M(1 - \beta_A)L_M} \right] \cdot \frac{1}{K} = \left[ \frac{\beta_A(1 - \beta_M)L}{\beta_M(1 - \beta_A)L_M} + \frac{\beta_M - \beta_A}{\beta_M(1 - \beta_A)} \right] \cdot \frac{1}{K}$



decreases with income levels. This is a key observation in this model, which leads to higher level of industrial output volatility in poor countries than in rich ones. The following propositions summarize our observations on the implicit solutions of the theoretical model.

Proposition 1. Labor and capital move away from manufacturing and into agriculture in response to a decrease in agricultural productivity. This effect decreases with income levels.

Proposition 2. The elasticity of manufacturing output with respect to agricultural productivity is positive and decreases with income levels.

In contrast, how does the result differ if we assume the subsistence requirement  $\gamma_A$  to be zero? The utility function then becomes a usual Cobb-Douglas function, and the new general equilibrium solution for  $L_M$  can be obtained using Eq. (10) and  $\gamma_A = 0$  as follows:

$$L_M^* = \lambda \cdot L = \frac{(1 - \alpha)(1 - \beta_M)}{(1 - \alpha)(1 - \beta_M) + \alpha(1 - \beta_A)} L \quad (12)$$

Note that consumers pay  $(1 - \alpha) \cdot I$  for manufacturing, and Cobb-Douglas production technology implies that  $(1 - \beta_M)$  fraction of  $(1 - \alpha) \cdot I$  is spent on labor in manufacturing. Also,  $(1 - \beta_A)$  fraction of  $\alpha \cdot I$  is spent on labor in agriculture, which justifies Eq. (4). Similarly, equilibrium allocation for capital in manufacturing is,

$$K_M^* = \frac{(1 - \alpha)\beta_M}{\alpha\beta_A + (1 - \alpha)\beta_M} K. \quad (13)$$

Unlike the case with Stone-Geary preferences, we notice that Eqs. (12) and (13) do not involve productivity terms  $z_A$  and  $z_M$ . Thus, shocks to agricultural productivity have no effect on manufacturing output under the assumption of Cobb-Douglas preferences.

In order to illustrate the intuition of the model, Figure 2 presents how equilibrium output changes in response to a decrease in agricultural productivity using production possibility frontiers (PPF) and Stone-Geary utility indifference curves. Figure 2 shows that the proportional change in manufacturing output is larger, when a country's income is close to subsistence level. The y-axis and x-axis represent the amounts of agricultural and manufacturing goods, respectively. The outer PPF shrinks vertically to the inner one in response to a negative shock to agricultural productivity. The top two Stone-Geary indifference curves that share the ray of origin O1 feature a subsistence requirement that is close to the income level, while the other two indifference curves with the ray of origin O2 feature a relatively low subsistence requirement. The equilibrium output occurs at points where the indifference curves and PPFs are tangent. As for the preferences associated with O1, the equilibrium manufacturing quantity falls from

M2 to M1 in response to a decrease in agricultural productivity. Meanwhile, the other two equilibrium points associated with the low level of subsistence have experienced a decrease in manufacturing from m2 to m1. From the figure, we notice that  $\frac{M2}{M1} > \frac{m2}{m1}$ . The change in the PPF in response to a shock to agricultural productivity is the largest near the y-axis. As a result, the equilibrium points near the location also experience a large proportional change in manufacturing output, which is possible only when the country's income is close to subsistence. In short, the proportional change in manufacturing is large when the level of subsistence relative to income is high, implying Proposition 2.

## 2.4 Open economy

The positive link between agricultural productivity and manufacturing output demonstrated above crucially depends on the closed economy assumption. To see this, imagine a small open economy with fixed world prices, which has the same setting as the closed economy model above. Since prices are fixed, the demand system has no effect on output, so it is entirely determined by the supply side. Appendix B derives a closed form solution for  $L_M^*$  under the small open economy assumption with fixed world prices,  $p_A = p_w$ , as follows:

$$L_M^* = \left\{ \frac{z_M}{z_A} \cdot \frac{\lambda_4}{p_w} \right\}^{\frac{1}{\beta_M - \beta_A}} \frac{K}{\beta_M - \beta_A} - \frac{L}{\lambda_3} \quad (14)$$

Note that  $L_M^*$  is increasing with  $\frac{z_M}{z_A}$ . Following a negative shock to  $z_A$ , resources move from agriculture to manufacturing raising manufacturing output, thus producing a negative link between agricultural productivity and manufacturing output. The link switches signs from the closed economy case, and there is no income effect. Appendix B also shows that manufacturing output volatility is higher in poor countries even under a small open economy due to a comparative advantage in agriculture.

In a related paper, Matsuyama (1992) shows that the effect of agricultural productivity on output depends on the degree of openness. The key in applying our benchmark model to the real world is whether domestic agricultural productivity shocks affect domestic prices, or are entirely absorbed through changes in trade volumes. To get a sense, I provide information about the degree of openness of agricultural trade. First, international food market is quite thin. For example, only less than 8% of rice production is traded in the world and less than 20% for wheat according to USDA.<sup>16</sup> Second, the empirical literature on agricultural trade has identified and measured an imperfect pass-through of world

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<sup>15</sup>  $\lambda_3 = \frac{\beta_M(\beta_A(1-\beta_M))^{1-\beta_A}}{\beta_A(\beta_M(1-\beta_A))^{1-\beta_M}}$  and  $\lambda_4 = \frac{\beta_M[\beta_M(1-\beta_A)]^{\beta_M-1}}{\beta_A[\beta_A(1-\beta_M)]^{\beta_A-1}}$

<sup>16</sup> As for international trade in manufacturing goods, I find that more than 80% of manufacturing output was sold domestically in year 1985 and more than 55% in year 1995 in 27 developing countries. These values are calculated based on 'Trade, production, and protection database, 1976-2004' by Nicita and Olarreaga (2007).

food prices to domestic food prices. Countries impose barriers to agricultural trade to protect domestic markets from international price variability (e.g., Anderson and Nelgen 2012; Gouel 2012; Martin and Anderson 2012). For example, Anderson and Nelgen (2012) show that the un-weighted average of the elasticity of international price transmission to domestic markets (for rice, wheat, and maize) was 0.52, which means that a 1% increase in international prices results in only a 0.52% increase in domestic prices.<sup>17</sup>

In short, in the real world with costly trade, a combination of low agricultural trade volumes and explicit protection of domestic agricultural markets lead to imperfect pass-through of international prices. Thus, domestic supply and demand play a crucial role in determining equilibrium prices and output. This is equivalent to saying that the direction of the closed economy results may still hold in an open economy model with costly trade, but the magnitudes will be attenuated by the presence of international markets (i.e., rather than food prices rising by 10% in response to a decrease in domestic agricultural productivity, maybe the food price rise only by 5% in an open economy; see Appendix C, where I extend the model to allow the partial transmission of international prices). This suggests that the closed economy model can provide valuable information about the real world.

### 3 Quantitative analysis

Using the equilibrium solutions of the closed economy model in the previous section, this section simulates varying effects of agricultural productivity shocks on manufacturing output at different levels of per capita income. Consistent with the predictions from the previous section, I find that (i) the proportional change in manufacturing output (and resources used in manufacturing) in response to an increase in agricultural productivity is positive and decreases with income levels (Propositions 1&2); (ii) as a result, manufacturing output volatility decreases with the level of income. Note that even though empirical analysis is provided in the next section, the calibration exercise is also important to understand the magnitude of the effects implied by the model. Furthermore, the equilibrium solutions of the model are not closed-form, which makes algebraic comparative statics extremely complex.

#### 3.1 Calibration

Recall that each one of the equilibrium solutions,  $\{L_A^*, L_M^*, K_A^*, K_M^*, q_A^*, q_M^*\}$  is the function of the parameters,  $K, L, z_A, z_M, \beta_A, \beta_M, \alpha,$  and  $\gamma_A$ , whose values need to be assigned for the purpose of simulation. Labor hour parameter  $L$  is normalized to 1, and the data on per capita capital stock  $K$  across countries

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<sup>17</sup> They use a partial-adjustment geometric distributed lag formulation to estimate elasticities for each key product for 75 countries for the period 1985-2004.

come from Weil Lab Data (2011).  $K$  for each country is normalized by the per capita capital stock of Ethiopia. Ethiopia is chosen to be a base country, as it is one of the poorest countries in UNIDO (2011) manufacturing data, and its per capita income is close to the lower poverty line (\$275 in 1990 US dollars) proposed by World Bank (1990).<sup>18</sup> The manufacturing production parameter  $\beta_M$ , the capital income share in manufacturing, comes from the GTAP (2007) input-output table of India and is set to 0.58.<sup>19</sup> The capital income share in agriculture  $\beta_A$  is set to 0.32 according to the same input-output table of India. The yearly values of  $z_A$  for each country are set at each country's annual cereal yields (measured as kilograms per hectare of harvested land, includes wheat, rice, maize, etc.; taken from FAO) for the period 1970-2002 and are normalized by Ethiopia's minimum cereal yield which is 974kg/hectare. The time-varying cross-country values of  $z_A$  range from 1 to 7.64. For example, the average  $z_A$  (during 1970-2002) for the U.S. is about 4.5, which implies that agricultural productivity in the U.S. is more than four times as high as Ethiopia's. Meanwhile,  $z_M$  is set to be a free parameter that matches each country's income from agriculture and manufacturing.  $z_M$  for Ethiopia is normalized to 1, and  $z_M$  for other countries are set at those values so that the incomes implied by the benchmark model are the same as the income data normalized by Ethiopia's income level.

The preference parameters, utility weight  $\alpha$  and the subsistence requirement  $\gamma_A$ , are calculated using data on the employment shares for the U.S. and Ethiopia (note that these parameters are common to all countries and all time periods). The share of employment in manufacturing, out of the sum of employment in agriculture and manufacturing, for the U.S. in year 2004 is 0.91. I plug this number back in  $L_M$  in Eq. (12) and solve for  $\alpha$ , which results in  $\alpha = 0.05$ .<sup>20</sup> Recall that Eq. (12) is the equilibrium solution of  $L_M$  when  $\gamma_A = 0$ . Although we have  $\gamma_A > 0$  in our benchmark model that features the Cobb-Douglas Stone-Geary utility function, the corresponding equilibrium solution Eq. (10) approaches Eq. (12) as the subsistence relative to income  $\frac{p_A \gamma_A}{I}$  approaches zero. We assume that it is small enough in the U.S. such that Eq. (12) is roughly the same as Eq. (10), which gives us the approximate value of  $\alpha$  for the Stone-Geary preferences. Actually,  $\alpha$  in Stone-Geary preferences can also be interpreted as the food expenditure share, when subsistence relative to income is negligible. Hence, one can also use data on food expenditure shares directly instead of employment shares, but the problem is that food expenditure data suffer from inconsistent definitions of food consumption such as food away from home, which includes service. For this reason, I use employment data to calibrate utility parameters. Similarly,  $\gamma_A$  is obtained by

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<sup>18</sup> Defining the poorest country is important in this model with preferences featuring a subsistent requirement in order to avoid corner solutions. All other parameter values are assigned in a way that it ensures interior solutions for all countries.

<sup>19</sup> Capital income share in manufacturing is calculated as the ratio of the value of capital stock used in manufacturing sectors to the sum of capital stock value and labor compensation value from the I-O table.

<sup>20</sup> This is a typical way of assigning a value to the parameter in structural change literature. For example, see Restuccia, Yang, and Zhu (2008).

plugging the share of employment in manufacturing for Ethiopia, which is 0.07 in 2004, in Eq. (10), which leads to  $\gamma_A = 0.89$ . To summarize, Table 2 presents the calibrated parameter values and data source.

### 3.2 Quantitative results

In this section, I present the results of simulations of the model based on the calibrated parameter values. For each country in the sample, I compute its yearly equilibrium manufacturing output, output growth rates, and the standard deviation of the growth rates (volatility). The key questions are: (i) how does a change in  $z_A$  affect the proportional change in equilibrium manufacturing output differently across countries depending on the level of per capita income?; (ii) what are the quantitative predictions about volatility in response to shocks to agricultural productivity?

Column 1 in Table 3 reports per capita capital stocks normalized by Ethiopia's, and column 2 reports country-specific average crop yields over the period 1970 – 2002, denoted as  $E[z_A^t]$ . We see that the per capita capital stock and the average crop yield (a proxy for agricultural productivity) roughly increase with countries' per capita income levels. With these country-specific values for  $K$  and  $E[z_A^t]$ , equilibrium solutions are simulated when  $z_A = E[z_A^t]$  and when  $z_A = 1.1 * E[z_A^t]$ . In other words, each equilibrium is computed at average levels of productivity and at 10% higher levels. For example, Ethiopia's average yield is 1.20 which is used in columns 3 – 6 (in the first row), and  $1.1 * 1.20 = 1.32$  is used in columns 7 and 8.

Column 3 of Table 3 reports subsistence consumption relative to income implied by the model when  $z_A = E[z_A^t]$ .  $\frac{p_A y_A}{I}$  decreases with income levels from 0.77 (for Ethiopia) to 0.04 (for the U.S.), consistent with the fact that a large fraction of income is spent on food in Ethiopia while subsistence consumption matters significantly less in the U.S. Due to the large share of income used to meet the subsistence requirement, in Ethiopia, a rise of  $z_A$  causes a significant reallocation of labor. The share of labor used in manufacturing rises from 0.15 to 0.20 when  $z_A$  increases by 10%, as shown in columns 4 and 6. This leads to a large change (a 29% increase) in manufacturing output.

This seemingly counterintuitive result (labor flows away from the sector with rising productivity) is due to subsistence requirements in agriculture. When these requirements are small relative to income, the reallocation is much smaller. For example, in the U.S. the same shock to agricultural productivity causes the manufacturing output to change only by a factor of 1.004. In short, in response to a positive shock to agricultural productivity, changes in manufacturing output and resources decrease with income levels.

Table 3 confirmed the Propositions 1 and 2 that elasticities of manufacturing output and labor and capital used in manufacturing are positive and decrease with income levels. This also implies that the degree of fluctuations in manufacturing output in response to shocks to agricultural productivity will be higher in poor countries. Indeed, this is confirmed in Table 4, which reports simulation results on volatility which is the standard deviation of implied industrial output growth rates over the period 1970-2002.<sup>21</sup> Column 1 in Table 4 reports volatilities of simulated manufacturing output growth rates for each country (here,  $z_A$  is set at the original country specific time-varying crop yields). We see that poor countries exhibit much higher level of output fluctuations compared to rich countries. For example, the volatility is about 37.5% for Ethiopia, while it is 0.6% for the U.S. Column 2 displays the standard deviation of yearly proportional changes in crop yield (yield volatility). Countries that have larger shocks to agriculture are subject to higher industrial output volatility. For example, even if Portugal is richer than Bangladesh, Portugal's implied volatility is slightly higher because crop yield volatility is three times higher in Portugal than in Bangladesh (It is also partially due to the lower agricultural productivity in Portugal; as shown in Table 3, the average yield in Portugal is 1.77 while it is 2.36 in Bangladesh).

In order to see volatility patterns after controlling for the size of the shocks, I build common shocks for all countries by drawing  $\epsilon$  thirty-three times independently from the truncated normal distribution  $N_{[1,2]}(1, 0.09)$ . This can be considered as rainfall shocks that are common to all countries. Since the level of agricultural productivity differs across countries, I multiply each  $\epsilon$  by each country's average crop yield  $E[z_A^t]$ . Manufacturing output values are then simulated for each country, and the computed volatilities are reported in column 3 of Table 4. We see that the volatility is monotonically decreasing in income levels even with the equivalently sized shocks to productivity. Note that if we have assumed CES Stone-Geary preferences instead of Cobb-Douglas Stone-Geary, the pattern of volatility against income levels will be U-shaped, as shown in Figure 3. The volatility decreases as income effects wear off, and starts increasing again when substitution effects become dominant (this case is fully worked out in Appendix C). The last column in Table 4 displays real manufacturing output volatilities calculated using UNIDO (2011) manufacturing output (value added) data for the period 1970 – 2002. Consistent with the theory, in poor countries the implied volatility caused by fluctuations in crop yield tend to explain a large fraction of the real output volatility. In sum, this simulation exercise helps understand the mechanisms of the proposed theory and provides a good sense about differing extents to which agricultural productivity shocks affects volatility across countries with varying levels of per capita income.

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<sup>21</sup> Note that the values of output volatility are presented in percentage terms to give a better sense about for the impacts. To illustrate, if a country experiences output growth equal to 1.03, we say that the country's output grew by 3%. Thus, reporting a country's output volatility as 37.5% - as an example for Ethiopia - is more intuitive than reporting it as 0.375.

### 3.3 Discussion

The quantitative implementation of the theory potentially bears two concerns: (i) the existence of international trade may weaken the income effect. As an example, we saw that in a small open economy, the effect of a shock to agricultural productivity changes signs; (ii) the data on crop yields might be subject to endogeneity. In order to address the former issue, Appendix C shows how the world food market affects domestic food prices and presents results on modified calibration exercises in which shocks to domestic agriculture supply affect domestic food prices only partially. As for the endogeneity issue, note that crop yields, measured as production quantity per unit of land, also depend on labor and capital that are used in agriculture. Thus, shocks to the resource supply (e.g., agriculture subsidies and trade liberalization) may lead to endogenous changes in resource allocation, which results in changes in both manufacturing output and crop yields. The following section addresses these issues and complements the theoretical results with instrumental variable regression analysis using data on manufacturing sectors across countries.

## 4 Empirical strategy and data

### 4.1 Empirical Strategy: instrumental variable approach

The theory suggests that a decrease in agricultural productivity shifts resources away from manufacturing and into agriculture, thus reducing manufacturing output (positive link between agricultural productivity and manufacturing output). This effect is larger when a country's income level is low, causing larger output declines in poor countries. To test these predictions, we need exogenous movements in agricultural productivity that vary across countries and time. I use crop yield as a proxy for agricultural productivity, and capture exogenous variation in yields using shocks to rainfall.

The unit of observation is a country  $c$  in a given year  $t$ , and the main estimating equation is as follows:

$$\ln \frac{q_{c,t}^m}{q_{c,t-1}^m} = \alpha_c + \beta_0 + \beta_1 \cdot \ln \frac{yield_{c,t}}{yield_{c,t-1}} + \beta_2 \cdot \ln \frac{yield_{c,t-1}}{yield_{c,t-2}} + \epsilon_{c,t}, \quad (15)$$

where  $q_{c,t}^m$  is manufacturing output in country  $c$  in year  $t$ ;  $yield_{c,t}$  denotes crop yield in country  $c$  in year  $t$ , a proxy for agricultural productivity;  $\alpha_c$  is a country fixed effect which captures country specific time trends of manufacturing output such as technological progress;  $\epsilon_{c,t}$  is an idiosyncratic error term.<sup>22</sup> Estimating the model in first-differences simplifies the framework by eliminating country specific and time invariant effects (e.g., land quality, climate conditions, and industry composition of the country). I

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<sup>22</sup> I exclude manufacturing sectors that use agricultural products as intermediate inputs (such as food, tobacco, and cotton) in empirical analysis at the aggregated level to avoid the direct consequences of the shocks to agriculture on manufacturing.

test whether the coefficient  $\beta_1$  or  $\beta_2$  is significantly positive and whether the effect is larger in poor countries than in rich ones. While the best way is to include income level interacted with yield growth, this is avoided due to sample size and multicollinearity with other variables such as financial development (more details appear below). Importantly, the estimation framework (15) exactly resembles the calibration exercise associated with Table 3 (where we examined proportional changes in manufacturing output in response to a 10% increase in  $z_A$ ), although it is reduced-form estimation. In addition, I include the lagged yield growth in Eq. (15) in order to allow a time lag between an agricultural shock and its impact on manufacturing – for example, in a upper-hemisphere country where the harvest occurs in the fall, the effect of the shock on the manufacturing can be shown in the data of the following year.

An important concern in estimating Eq. (15) is that crop yields and industrial output can be determined by factors outside the model, leading to bias in the estimate effect. Consider two examples. First, suppose there is common technological progress that raises productivity in all sectors of the economy. This will generate a positive correlation between crop yields and industrial output independent of the mechanism in this model. Second, crop yield (output per unit of land) is used as a measure of agricultural productivity because it is consistently available for many countries and time periods. Crop yields differ from a pure total factor productivity (TFP) measure because yields depend on the amount of resources such as labor and capital used in agriculture. Since agriculture and manufacturing compete for resources, changes in policies that favor one sector will induce a negative correlation between crop yields and manufacturing output. For example, when a government decides to subsidize agriculture, this pulls resources out of manufacturing and into agriculture, reducing manufacturing output and raising crop yields at the same time. This generates downward bias in OLS results in Eq. (15).

The solution for both cases is to find a source of exogenous variation in agricultural TFP. Detailed studies of crop yields show that yields are sensitive to changes in rainfall and changes in temperature (e.g., Lobell et al. 2007; Schlenker et al. 2009). I use rainfall shocks, as previous studies argue that heat directly affects manufacturing workers' productivity (West 2003; Chen 2003; Chan 2009). The first-stage relationship between crop yield and rainfall is as follows:

$$\ln \frac{yield_{c,t}}{yield_{c,t-1}} = \eta_c + \gamma_0 + \gamma_1 \cdot \ln \frac{rain_{c,t}}{rain_{c,t-1}} + \gamma_2 \cdot \ln \frac{rain_{c,t-1}}{rain_{c,t-2}} + X_{c,t} + u_{c,t}, \quad (16)$$

where  $\eta_c$  is country fixed effect;  $X_{c,t}$  includes rainfall growth rates at time  $t$  and  $t - 1$  interacted with tropical region dummy (equal to 1 if a country is in a tropical region);  $u_{c,t}$  is the error term. In the



estimation of Eq. (15), rainfall growth rates at time  $t$  and  $t - 1$  and interaction variables  $X_{c,t}$  serve as instruments for the endogenous regressors,  $\frac{yield_{c,t}}{yield_{c,t-1}}$  and  $\frac{yield_{c,t-1}}{yield_{c,t-2}}$ .<sup>23</sup>

The theory suggests that the main channel through which changes in agricultural productivity affect manufacturing output is the reallocation of labor and capital between the two sectors (Proposition 1). Using data on employment in manufacturing, gross capital investment in manufacturing and the area of land under cereal production, I test the prediction using similar frameworks:

$$\ln \frac{L_{c,t}^m}{L_{c,t-1}^m} = \alpha_c + \beta_0 + \beta_1 \cdot \ln \frac{yield_{c,t}}{yield_{c,t-1}} + \beta_2 \cdot \ln \frac{yield_{c,t-1}}{yield_{c,t-2}} + \epsilon_{c,t}, \quad (17)$$

$$\ln \frac{K_{c,t}^m}{K_{c,t-1}^m} = \alpha_c + \beta_0 + \beta_1 \cdot \ln \frac{yield_{c,t}}{yield_{c,t-1}} + \beta_2 \cdot \ln \frac{yield_{c,t-1}}{yield_{c,t-2}} + \epsilon_{c,t}, \quad (18)$$

$$\ln \frac{land_{c,t}^a}{land_{c,t-1}^a} = \alpha_c + \beta_0 + \beta_1 \cdot \ln \frac{yield_{c,t}}{yield_{c,t-1}} + \beta_2 \cdot \ln \frac{yield_{c,t-1}}{yield_{c,t-2}} + \epsilon_{c,t}, \quad (19)$$

where  $L_{c,t}^m$ ,  $K_{c,t}^m$  and  $land_{c,t}^a$  are the number of employees in manufacturing, capital investment in manufacturing and agricultural land in country  $c$  in year  $t$ ;  $\alpha_c$  is a country fixed effect. Eq. (16) again serves as a first-stage estimation framework.

Recall that this paper introduced a relatively simple general equilibrium model with Stone-Geary preferences, which does not incorporate some features that may be important to other studies. For example, if a country has a well-developed financial system, the effect of agricultural shocks on resource reallocation may decline because each sector can hedge against economic shocks by savings and borrowings. I test how the level of financial development affects the extent to which agricultural shocks impact manufacturing, using data on private credit provided by banks and other financial institutions according to Levine et al. (2000). The best way to test this is to include the financial development measure interacted with yield growth in the estimating equation. However, financial development is correlated with several other variables such as per capita income level and the share of agriculture production, and they all significantly affect the extent to which agricultural shocks impact manufacturing. Given that the number of countries in the sample is just around 100 with less than 2000 observations in total, including all those relevant measures leads to multicollinearity. Thus, I test the predictions by restricting the sample to countries at different levels of per capita income, the measure of financial development, the share of agricultural production, and openness to trade. Then I compare the coefficients on yield growth.

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<sup>23</sup> Jayachandran (2006) also uses crop yield as a proxy for agricultural TFP and rainfall shocks to instrument crop yields in order to study changes in agricultural wages in response to productivity shocks. Miguel et al. (2004) uses rainfall growth to instrument income growth in African countries and study the effect of economic conditions on the likelihood of civil conflicts. Dercon (2004) uses panel data from rural Ethiopia and rainfall shocks in order to study consumption growth.

## 4.2 Data

Data on industry-level annual value added, employment, and gross capital investment come from the 2011 UNIDO Industrial Statistics Database. I use INDSTAT2 that reports data according to the two-digit ISIC Revision 3 classification for the period 1970 – 2002.<sup>24</sup> Although the original UNIDO data set contains 23 sectors, I aggregate those sectors into 8 categories for two reasons. First, many countries (especially, low-income countries) report values that are aggregated from multiple sectors (for example, some countries combine metals and machinery together and report as metals). Second, sectors with similar characteristics are grouped into the same category, and such level of disaggregation (8 categories) is enough for studying sector specific effects of agricultural productivity on manufacturing output, capital investment, and employment. The list of sectors is displayed in Table 5. Sector 1, which includes food and tobacco, is excluded in every regression, as it is directly related to agriculture and not of interest. Sector 2 which is associated with textile industries is also excluded in aggregate-level regressions since agricultural products such as cotton might be intensively used as a primary input (I also report results of this sector in sector-specific analysis).

Precipitation data for the period 1970 – 2002 are taken from United Nations Environment Programme (UNEP). This dataset reports worldwide annual precipitation at 0.5×0.5 degree resolution (approximately 56km×56km at the equator).<sup>25</sup> The crop distribution data are taken from *Agricultural Lands in the Year 2000*, Ramankutty et al. (2008). This dataset contains the distribution of global agricultural lands in the year 2000 at 5-minute resolution in latitude by longitude (approximately 7km × 7km), which I aggregate this to match with the precipitation data at 0.5×0.5 degree resolution. In this data set, each data point is assigned a value ranging from zero to one, where the value is zero if there is no crops are grown in the area and is 1 if the area is completely covered in crops. I use Geographic Information Systems (GIS) software to aggregate the precipitation data to the country-year level, weighting by the crop distribution. This accurately captures the amount of rainfall that is relevant to agricultural land in each country.<sup>26</sup>

The available measure of agricultural productivity is cereal yield, the crop weight (kilograms) produced per unit (hectare) of harvested land. The cereal yield data come from FAO and include major

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<sup>24</sup> The original dataset goes from 1963 to 2009. But the data used employed in this paper stops at 2003 because of the unprecedented food crisis that happened in recent years. International food prices started increasing rapidly in 2004 due to the increasing demand for bio-fuels. Accordingly, countries started imposing severe restrictions on food exports, which lead to 2007-8 food crisis.

<sup>25</sup> According to UNEP, “the original data took the form of a value for each month and each box on a 0.5 degree latitude/longitude grid. The annual values are the average of their constituent months, which have been calculated by GRID-Geneva. Original Data Station observations were first collected by national meteorological and related data. These observations were gridded by collaborators at the Climatic Research Unit ([www.cru.uea.ac.uk](http://www.cru.uea.ac.uk)).”

<sup>26</sup> Other economic studies related to agriculture use rainfall data weighted by the population distribution or un-weighted rainfall data (e.g. Bastos et al. 2013; Miguel et al. 2004).

staple crops such as wheat, rice, maize, barley, oats, rye, millet, etc. The following four datasets are taken from World bank data set: the share of agricultural value added as a share of GDP, aggregate private credit provided by banks and other financial institutions as a share of GDP, and land under cereal production. Note that, consistent with Levine et al. (2000), the second dataset is used as a measure of financial development. The first two data sets, the share of agriculture and private credit, are used to estimate the differing effects of shocks to agricultural productivity on manufacturing output depending on those conditions. Additionally, I use yearly data on the area of land under cereal production in conjunction with the data on resources in manufacturing in order to forecast the resource movement between manufacturing and agriculture in response to changes in agricultural productivity. To summarize, Table 6 presents descriptive statistics for the data used in regression analysis.

## 5 Empirical results

### 5.1 Rainfall and crop yield (first-stage)

Table 7 shows the first-stage relationship between yearly log growth rates in crop yield and rainfall. Column 1 reports the estimates when the sample of countries is restricted by per capita income below \$4,000. A 1% increase in rainfall in current year leads to a 0.33% increase in crop yield in current year (the  $t$ -statistic of the estimate is 11.06). To control for differing effects of rainfall in tropical and non-tropical countries, I include a tropical region dummy – which is 1 if a country is in a tropical region – interacted with the rainfall growth. Its estimated coefficient is -0.28 and is significant at the 1% level, which implies that a tropical climate reduces the impact of rainfall on yield by more than 80%. Meanwhile, rainfall growth in previous year registers insignificantly. Column 2 shows that the regression result is highly robust to the inclusion of country fixed effects. In addition, in order to examine the possible effect of excessive rainfall, I construct a dummy that takes 1 if rainfall in the previous year exceeds the average rainfall over the period 1970-2002. The result in column 3 shows that excess rain interacted with rainfall growth registers insignificantly. This implies that outside tropical regions, positive rainfall growth tends to lead to higher crop yields.

Columns 4 and 5 in Table 7 report regression results with and without fixed effects for countries with income below \$10,000. The coefficients on log rainfall growth are about 0.28, which fell by about 15% while the levels of  $t$ -statistic slightly rose, compared to the estimates in the first two columns. When the per capita income level is restricted between \$10,000 and \$20,000, the coefficient drops even more to 0.10 while it is still significant at the 1% level (column 7, tropical region interaction terms are not included as there are no high-income countries in those regions). This implies that the effect of rainfall on crop yields decreases with a country's level of economic development, which might be attributable to

better irrigation system in developed countries. The  $F$ -statistic for high-income country sample is 7.30, which is reasonably high (generally, a value greater than 10 is considered to be an indication for strong instruments), but IV-2SLS estimates may be somewhat biased toward OLS estimates. However, we see that the  $F$ -statistics in columns 1-6 are all greater than 36, implying that rainfall instruments are strong. For the

## 5.2 Manufacturing output and agricultural productivity (second-stage)

Table 8 presents results of the second-stage estimation on Eq. (15) which is the relationship between log growth in manufacturing output (value-added) and log growth in crop yield. Column 1 reports OLS results for countries with per capita income less than \$4,000 (in 2005 international dollars). The coefficient on lagged log growth in cereal yield, which represents the elasticity of manufacturing output with respect to crop yield, is 0.09. Meanwhile, the 2SLS-IV result on the same coefficient is 0.38 and significant at the 5% level (column 2), implying that a 1% exogenous increase in crop yield in the previous year leads to a 0.38% increase in current year manufacturing output for developing countries. Both results indicate that an increase in agricultural productivity increases manufacturing output (consistent with Proposition 2), but the magnitude of the OLS result is smaller than the 2SLS-IV result. As discussed in section 4.1, the fact that manufacturing and agriculture compete for the same resources in a country can result in a negative correlation between crop yield and manufacturing output, as yield (output per unit of land) depends on the amount of resources that are used. This makes yield endogenous, leading to downward bias of the OLS results.

In order to test whether the effect is reduced for higher-income countries, I raise the income cut-off to \$10,000 and find that the 2SLS-IV result on lagged yield growth is 0.33 (column 5) – 0.05 point less than the coefficient with \$4,000 income cut.<sup>27</sup> Furthermore, when the sample is restricted to per capita incomes between \$10,000 and \$20,000, the estimated effect of yield on manufacturing output turns out to be insignificant (column 7). These results support Proposition 2 of the theory that the income effect caused by agricultural shocks on manufacturing volatility wears off as a country becomes richer. In addition, note that in Table 8 most of the coefficients on lagged yield growth are significantly positive, while the current yield growth registers insignificantly. As mentioned in section 4.1, a plausible reason may relate to agricultural seasonality – especially for upper hemisphere countries – and a time lag between an agricultural shock and its impact on manufacturing.

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<sup>27</sup> As discussed in section 4.1, I run separate regressions with different income cuts rather than including interaction variables due to multicollinearity problem associated with highly but not perfectly correlated covariates such as the measure of financial development or the share of agriculture.

In the theoretical model the key mechanism that causes the link between agricultural productivity and manufacturing output was resource reallocations between the two sectors. Because the model assumes no saving and borrowing, the only way to compensate for a negative shock to agriculture – in the presence of subsistence requirements – is to pull resources away from manufacturing and into agriculture. Thus, if one can show that the effect of agricultural productivity shocks on manufacturing is larger in countries with underdeveloped financial systems, the key argument of the theory is strengthened. Indeed, when the sample is further restricted to the countries with private credit less than 30% of GDP – this is quite low considering that 80% is the average level for countries with per capita income greater than \$10,000 – and per capita income less than \$10,000, the 2SLS-IV result on lagged yield growth jumps to 0.43 at the 5% level significance (see column 3 in Table 9). The estimated value is even larger than the estimated coefficient when the income cut-off is \$4,000, which was 0.31 (column 1). Note that the average per capita income of the sample in column 3 in Table 9 is almost twice as large as the one in column 1. This suggests that a country's financial system plays an important role in predicting the effects of agricultural shocks on manufacturing volatility. In column 5, the regression additionally restricts the sample to countries with the share of agriculture to GDP larger than 20%. The estimated coefficient becomes even larger, 0.47, and is significant at the 1% level. In fact, this result is anticipated by the theory that if a country has a comparative advantage in agriculture then the effect of agricultural shocks on manufacturing is large, as agricultural shocks matter more in those countries.

### **5.3 Resource reallocations and agricultural productivity (second-stage)**

Recall that the theory predicts that in poor countries a negative shock to agricultural productivity pulls resources away from manufacturing and into agriculture in order to meet food subsistence requirements. Having shown the estimated effects of crop yield on manufacturing output, we now examine the specific resource channel, using yearly data on the number of employees, gross capital investment in manufacturing, and land area under cereal production.

#### Employment in manufacturing

Table 10 reports estimation of Eq. (17), in which I regress log growth in manufacturing employment on growth rates in crop yield, while varying the minimum latitude in order to take agricultural seasonality into account. The seasonality consideration is important in examining labor movements between agriculture and manufacturing, since unlike other inputs labor mobility is especially limited by time, space and willingness to migrate. As an example, an agricultural worker in a country in the upper-hemisphere (away from the equator) has higher incentive to move to other sectors after the harvest in the fall, since there is not much work to do during the winter or probably until the next harvest

begins.<sup>28</sup> Column 3 in Table 10 shows IV-2SLS results of a regression performed over a subset of countries (with income below \$10,000) that are located above the 10-degrees latitude north. Unlike other regression results, it is the coefficient on current yield growth that is significantly positive (at the 1% level), while the coefficient on lagged yield is near zero. The result implies that a 1% increase in cereal yield in the current year leads to a 0.21% increase in the number of employees in manufacturing the same year. When the minimum latitude cut is set at 0-degrees, i.e. the equator, the coefficient on current yield growth decreases from 0.21 to 0.16 (column 4). And, the coefficient further falls to 0.08 (column 5) when all countries (with per capita income below \$10,000) are included in the sample. Interestingly, as shown in column 6, the yield effect on employment becomes significantly larger when the maximum income cut is lowered to \$4,000 (it increased from 0.20 to 0.28 with the 1% level of significance). A plausible explanation for this phenomenon is that workers are more willing to move across sectors when they are extremely poor.

A question to ask is, why does current year yield growth  $yield_t/yield_{t-1}$  have significant effects on manufacturing employment growth  $L_{mt}/L_{m,t-1}$  while the effect of lagged yield growth  $yield_{t-1}/yield_{t-2}$  is close to zero? In the northern hemisphere countries, when there is a positive shock to yield, manufacturing demand rises due to income effects, and workers can move out of agricultural fields to work in manufacturing after the harvest in the fall. For simplicity, assume that ten people work in manufacturing each year when there is no shock to yield. Also, suppose that a positive shock to yield occurred in year  $t$  and one worker moved from agriculture to manufacturing after the harvest in the same year  $t$  and continue to work in the industry until the next year  $t+1$  before the next harvest. Now, the number of employees in manufacturing is 11 both in  $t$  and  $t+1$ , while it is still 10 at time  $t-1$ . Thus, log employment growth is  $\log(11/10)$  at time  $t$  while it is  $\log(11/11) = 0$  at time  $t+1$ . Basically, the positive agricultural shock occurred in year  $t$  appears to affect the employment growth in year  $t$  positively, while the same shock in year  $t$  has zero effect on the employment growth in year  $t+1$ . Thus, this example explains why the coefficients on current yield growth are significantly positive while the coefficients on lagged yield growth are close to zero.

Table 11 displays sector-specific regression results. Interestingly, the last two sectors – highly capital-intensive industries such as electrical machinery and motor vehicles – appear to register insignificantly. A plausible explanation is that capital-intensive industries are more willing to keep workers from moving to other sectors, because costly capital assets need to be operated continuously to

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<sup>28</sup> Postel-Vinay (1994) discusses mobile temporary workers in eighteenth century France as follows: “... every summer thousands of industrial workers left their jobs to work in the grain fields. ... Wheat production expanded most in districts where industrial workers were temporarily available for harvest work...” Given the existence of mobile temporary workers in the eighteenth century, it might be reasonable to expect something similar in developing countries today since transportation and communication technology makes matching between temporary workers and jobs easier. Plus, the willingness for temporary migration for any kind of jobs increases with a worker’s poverty.

cover the cost.<sup>29</sup> In contrast, other sectors that are relatively more labor-intensive such as wood products display significant effects of exogenous shocks to yield on manufacturing employment (columns 2-6). Employment in textiles, on the other hand, appears to be less responsive to changes in yield despite its labor intensiveness, which might be due to heavy dependence on exports.

### Capital investment in manufacturing

Table 12 reports estimation results of Eq. (18), in which I examine the effects of changes in agricultural productivity on gross capital formation in manufacturing. The 2SLS-IV result in column 2 indicates that a 1% increase in lagged and current yields leads to 1.68% and 1.89% increases in capital investment in manufacturing, respectively (for observations with per capita income less than \$10,000). Note that both coefficients on lagged and current yield growth are significantly positive, while manufacturing employment growth appeared to be responsive only to lagged yield growth. This might be because capital can be invested anytime when there is demand due to less restriction on mobility compared to labor.

Table 13 shows sector-specific regression results on gross capital formation in manufacturing. I find that capital investment in relatively more capital-intensive sectors (such as motor vehicles and electrical machinery) is highly responsive to changes in yield. In contrast, industries related to wood products (sector 3), which tend to be labor intensive, registers insignificantly. Interestingly, as shown in Table 11, these results flip when it comes to employment: wood product sector employment was highly responsive to exogenous changes in yield, while motor vehicle and electrical machinery sectors were not. This shows that factor intensity of manufacturing sectors matter when it comes to factor-specific response to agricultural shocks.

### Resources in agriculture

Having empirically shown the effect of exogenous shocks to yield on resources in manufacturing, now we examine the effect of the shocks on resources in agriculture. Table 14 shows 2SLS-IV results of the relationship between land under cereal production and crop yields. I find that the coefficients on lagged yield growth are negative and significant at the 5% level (columns 2 and 3). This countercyclical relationship between agricultural productivity and resources in agriculture is implied by the theory. For example, if a country experiences a drought in the previous year it expands agricultural land the next year due to the increased profitability caused by food price increases. Note that, unlike most regressions that

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<sup>29</sup> This phenomenon also existed in eighteenth century France, and Potel-Vinay (1994) notes with another explanation that "... many new technologies involved costly investments that needed to be continuously operated to cover their cost. Firms intending to introduce new techniques thus had to raise wages to hold workers through the peak summer season in order to develop an experienced workforce."

are performed over the sample with per capita income below \$10,000 or \$4,000, the regressions in Table 13 are performed over the sample excluding low-income countries. This is because data on harvested land are collected by survey, and it is unlikely for poor countries' data to be informative enough for tracking subtle yearly changes in land use. This is because the majority of the agricultural fields in poor countries are privately managed by individuals or families. Nonetheless, I argue that the regression results in Table 13 can be reasonably applied to poor countries. When an adverse shock to crop yield is experienced in the previous year, relative food prices increase even more in poor countries than in rich ones due to the subsistence requirement. This gives poor countries a high incentive to invest more in land development the next year.

#### **5.4 Fluctuations in predicted manufacturing output growth**

Table 15 reports standard deviations of predicted manufacturing output growth rates based on the 2SLS-IV estimation results of Eq. (15) for selected developing countries. Given rainfall data, predicted yield growth rates are obtained from the first-stage analysis. In the second stage, we can then predict manufacturing output growth using the first-stage result. Column 1 in Table 15 reports volatilities of the predicted manufacturing output growth rates, and the average value of such volatilities for the developing countries is found to be 5.91%. The real manufacturing output volatilities calculated directly from the data are also presented in column 2, which shows that the average volatility for developing countries is 29.25%. The values in column 3 are obtained simply by dividing volatility of predicted output growth (column 1) by the real volatility (column 2). The average of such ratios for 44 developing countries is 0.28, which suggests that rainfall shocks to crop yield can explain about 28% of manufacturing output fluctuations in developing countries.

Let us finish this section with a summary of the empirical findings. Consistent with the simulation results, I find that the estimated manufacturing output elasticity with respect to agricultural productivity is significantly positive for developing countries, and it becomes insignificant for high-income countries. Additionally, I find that the elasticity is larger when a country is financially underdeveloped and when the share of agriculture in GDP is high, which corroborates the suggested mechanism. Moreover, the results also show strong evidence for the channel proposed in the theory: (i) a decrease in agricultural productivity decreases both capital investment in manufacturing and employment in manufacturing in developing countries; (ii) a decrease in agricultural productivity in the current year increases land under cereal production the next year. This supports the argument that resources are pulled out of manufacturing and into agriculture to meet subsistence requirements in response to a negative shock to agricultural productivity. Finally, by calculating variability of predicted manufacturing output



growth based on the estimation results, I find that rainfall shocks to crop yield can account for a significant fraction of actual manufacturing output volatility.

## 6. Conclusion

The existing literature attempts to explain why growth rates in industrial output fluctuate more in developing countries, by focusing on shocks to the supply side of manufacturing and emphasizing differences in the size of these shocks across countries. Empirically, however, it is difficult to identify and measure the shocks. Consequently, there is no consensus on whether firms in poor countries are subject to larger shocks than firms in rich countries.

In contrast, this paper develops a general equilibrium model in which agricultural productivity shocks are transmitted to industrial output. A key feature is the inclusion of Stone-Geary preferences with minimum consumption requirements for food. In this environment, adverse shocks to agricultural productivity require that increased resources be devoted to agriculture to meet subsistence consumption levels. Resources available to manufacturing fall, as does manufacturing output. Both the calibration exercise and the empirical analysis show that the strength of the positive link between agricultural productivity and manufacturing output decreases with income levels, and that the degree of output fluctuation in response to shocks to agricultural productivity also decreases with income levels.

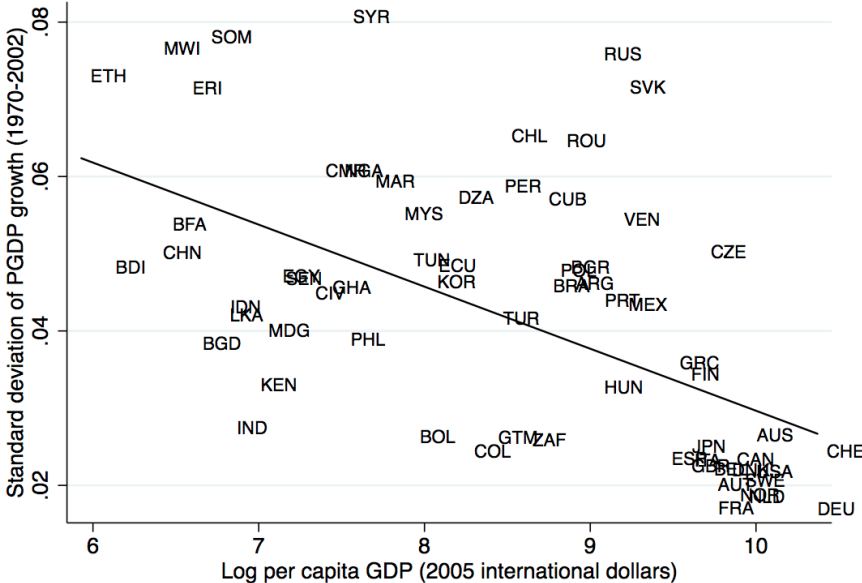
These findings have important implications for development. First, this paper argues that adverse shocks to agriculture add considerable uncertainty to manufacturing sectors in developing countries, a feature which may push investors away and dampen the growth of the economy. Second, subsistence requirements lead to a perverse counterintuitive situation: resources flow toward the sector with declining productivity. This sharply curtails the economy's output and total factor productivity. Therefore, mitigating the impact of agricultural productivity shocks is a first-order issue for poor countries.

Fortunately, the model suggests a clear solution. A reliable world market for food can help lessen the impact of agricultural shocks on developing economies. Openness to world trade breaks the link between domestic productivity and domestic prices. This paper also shows that, in a small open economy, resources can move to any sector that has become relatively more productive even in the presence of subsistence consumption. Thus, an economic loss caused by a decrease in agricultural productivity is not only limited within agriculture but also partly compensated by producing more manufacturing goods.

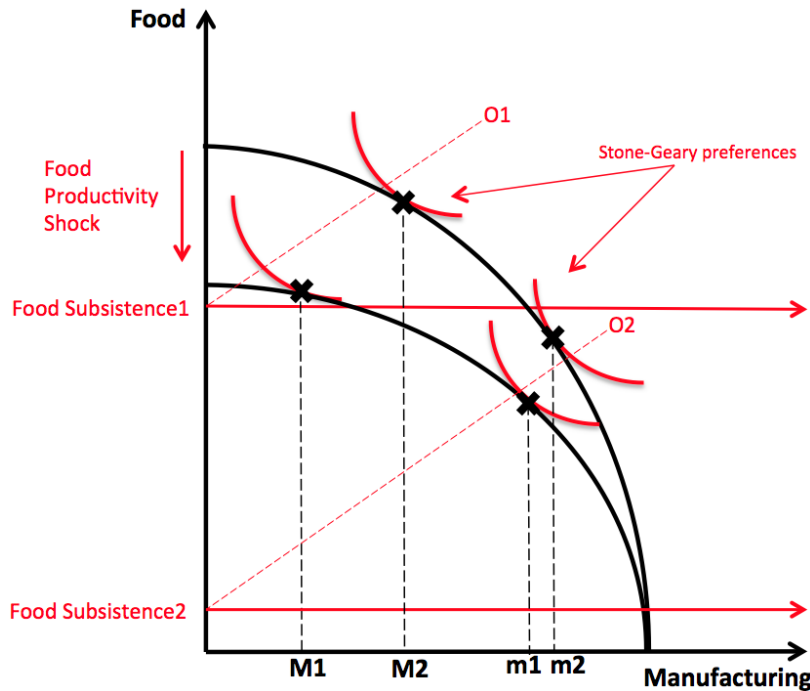
This implication for international food trade is especially relevant in light of recent developments. First, climate changes are likely to increase the frequency and severity of droughts (Quiggin 2007; Cline 2008; Lee 2009). Unfortunately, the damages will be the most severe in developing countries, because they are predominantly located closer to the equator and are already near the thresholds at which further increases in temperature will reduce agricultural productivity. Second, world leaders are responding to

food price shocks by becoming less open to agricultural trade, not more. For example, during the 2007-2008 world food crisis international prices for rice increased by 160% between 2007 and 2008. In response, countries tried to insulate their markets from the crisis, restricting food exports, and relying on storage and self-sufficiency. This paper suggests that such policies are likely to increase industrial output fluctuations in poor countries caused by agricultural shocks and sheds light on the importance of re-establishing a reliable world market for food.

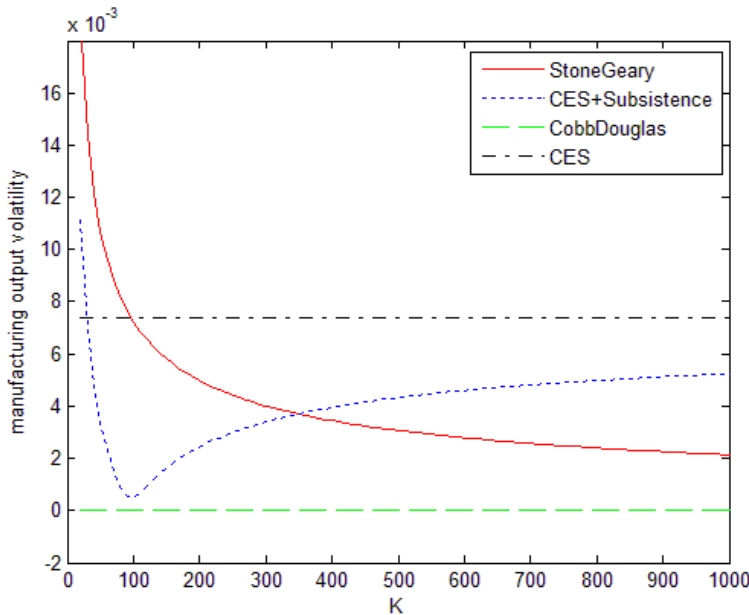
**Figures and Tables**



**Figure 1.** Aggregate volatility and per capita GDP - standard deviations of per capita GDP growth rates (1970-2002) are plotted against levels of per capita GDP.



**Figure 2.** Changes in equilibrium quantities and a negative shock to agricultural productivity – The production possibility frontier (PPF) contracts vertically in response to a reduction in agricultural productivity. The top two indifference curves are associated with the amount of subsistence requirements close to the income level, representing poor country conditions. The proportional change in manufacturing output is larger for the preferences associated with food subsistence 1 than for the preferences associated with food subsistence 2.



**Figure 3.** Manufacturing output volatility and per capita capital stock – Equilibrium manufacturing output volatilities are plotted against per capita capital stock under different types of preferences. The same series of agricultural productivities are applied at each  $K$  from 20 to 1000 ( $K$  less than 20 are omitted for a graphing purpose). [Note: here,  $\beta_M = \beta_A = \frac{1}{2}$  is temporarily assumed as the Matlab had problems solving the implicit solutions for CES preference cases. This will be fixed later, but the general shape of the above graphs should be the same regardless of the two production function parameter values.]

**Table 1:** The negative relationship between volatilities and per capita GDP

	Manufacturing output volatility	Aggregate output volatility
Log PGDP	-.07** [-2.21]	-.006** [-2.49]
Log population	-.03 [-1.56]	-.006*** [-3.16]
Constant	1.37*** [2.94]	.19*** [5.28]
R-square	0.07	0.15
Observations	91	91

Note - OLS estimation results. The standard deviations of manufacturing output growth rates and per capita GDP growth rates over the time period 1970-2002 are used as dependent variables. T-statistics are in brackets.

\*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.1$ .

**Table 2:** Calibration of parameter values

Parameter	Value	Comments	Data source
$K^c$	[1, 90.8]	Per capita capital stock of each country normalized by Ethiopia's	Weil Lab Data (2009)
$L$	1	Normalization	
$\beta_M$	0.58	Capital income share in manufacturing (Cobb-Douglas production parameter)	GTAP Input-Output table (India 2007)
$\beta_A$	0.32	Capital income share in agriculture (Cobb-Douglas production parameter)	GTAP Input-Output table (India 2007)
$z_M^c$	[1, 2.12]	Free parameter which is set to match each country's income excluding service sectors	World Bank (2004)
$z_A^{c,t}$	[1, 7.64]	Yearly crop yields of each country normalized by Ethiopia's average yield	FAO (1970 – 2002)
$\alpha$	0.05	Utility weight parameter	Employment share in manufacturing in the U.S. = 0.91 (WB, 2004)
$\gamma_A$	0.89	Utility subsistence parameter	Employment share in manufacturing in Ethiopia = 0.07 (WB, 2004)

Note – Values in the brackets represent ranges of country- or time-specific parameters ( $c$  denotes country,  $t$  denotes time). Ethiopia serves as a base country in this simulation, as it is one of the poorest countries in manufacturing data provided by UNIDO (2011).

**Table 3:** Proportional changes in manufacturing output  
in response to a 10% change in agricultural productivity (simulation results)

Country	$K$	$E[z_A^t]$	$z_A^c = E[z_A^t]$			$z_A^c = 1.1 * E[z_A^t]$		$\frac{\widetilde{q}_M}{q_M}$
			$\frac{p_{AY_A}}{I}$	$L_M$	$q_M$	$\widetilde{L}_M$	$\widetilde{q}_M$	
Ethiopia	1.00	1.20	0.77	0.15	0.25	0.20	0.32	1.29
Ghana	3.00	1.04	0.63	0.25	0.72	0.30	0.83	1.15
Malawi	2.14	1.19	0.61	0.26	0.62	0.31	0.70	1.14
Uganda	1.28	1.43	0.59	0.28	0.48	0.33	0.54	1.13
India	6.17	1.73	0.29	0.56	1.97	0.59	2.05	1.04
Bangladesh	2.84	2.36	0.27	0.58	1.30	0.61	1.34	1.03
Portugal	60.76	1.77	0.14	0.73	8.92	0.75	9.04	1.02
United States	90.84	4.59	0.04	0.85	12.41	0.86	12.46	1.004

Note –  $E[z_A^t]$  denotes a country-specific average value of cereal yields over the period 1970-2002.

**Table 4:** Simulated manufacturing output volatility

Country	Simulated volatility (country specific shocks, crop yields)	Yield volatility	Simulated volatility (common shocks) $\epsilon * E[z_A^t]$ $\epsilon \sim N_{[1,2]}(1, 0.09)$	Real manufacturing output volatility
Ethiopia	37.25%	12.15%	30.17%	17.82%
Ghana	19.92%	18.88%	18.47%	42.98%
Malawi	35.03%	44.95%	17.31%	16.47%
Uganda	15.67%	13.61%	16.29%	30.87%
India	3.70%	6.33%	5.50%	10.91%
Bangladesh	2.37%	5.49%	4.95%	24.91%
Portugal	3.07%	16.28%	2.28%	15.13%
United States	0.6%	13.37%	0.7%	6.09%

**Table 5:** List of sectors

1	Food and beverages; Tobacco
2	Textiles; Wearing apparel, fur; Leather, leather products and foot wear
3	Wood products (excl. furniture); Paper and paper products; Printing and publishing; Furniture, manufacturing n.e.c. ; Recycling
4	Coke, refined petroleum products, nuclear fuel; Chemicals and chemical products;
5	Rubber and plastics products; Non-metallic mineral products
6	Basic metals; Fabricated metal products; Machinery and equipment n.e.c.; Office, accounting and computing machinery
7	Electrical machinery and apparatus; Radio, television and communication equipment; Medical, precision and optical instruments
8	Motor vehicles, trailers, semi-trailers; Other transport equipment

**Table 6:** Descriptive statistics

	Mean	Standard Deviation	Observations	Source
Manufacturing:				
Growth in output (value added)	1.05	0.37	2034	UNIDO
Growth in number of employees	1.02	0.17	2329	UNIDO
Growth in gross capital formation	1.15	0.98	1442	UNIDO
Rainfall:				
Average annual rainfall weighted by crop distributions (mm/grid)	866.57	638.1	4818	UNEP
Growth in rainfall	1.03	0.27	4672	
Other variables:				
Cereal yield	2217	1555	4147	FAO
Growth in cereal yield	1.04	0.33	4005	
Growth in land under cereal production	1.02	0.27	3995	FAO
Share of agriculture (% of GDP)	21.15	16.25	3527	World Bank
Private credit (% of GDP)	37.62	37.57	111	World Bank

Note - The data above have country-year observations except for the private credit which is country specific. Private credit stands for amounts of private credit by deposit money banks and other financial institutions as a share of GDP. The private credit value for each country is an average value over the period 1990-2002..

**Table 7:** Crop yield and rainfall (First-stage results)

	Dependent variable: Log growth in crop yield,t						
	PGDP < \$4,000			PGDP < \$10,000			\$10,000 < PGDP < \$20,000
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Log rainfall growth, t	.33*** [11.06]	.33*** [10.85]	.36*** [9.39]	.28*** [12.07]	.28*** [11.88]	.29*** [9.68]	.10*** [3.74]
Tropical region × Log rainfall growth,t	-.28*** [-3.84]	-.28*** [-3.79]	-.31*** [-4.61]	-.23*** [-4.63]	-.23*** [-4.54]	-.26*** [-5.58]	
Excess rain,t × Log rainfall growth,t			-.02 [-.34]			.01 [.15]	
Log rainfall growth, t-1	-.01 [-.25]	-.01 [-.20]		-.01 [-.31]	-.01 [-.25]		.06** [2.94]
Tropical region × Log rainfall growth,t-1	.01 [.15]	.01 [.07]		.32 [.62]	.32 [.61]		
Country fixed effects	no	yes	yes	no	yes	yes	yes
R-square	0.09	0.09	0.09	0.07	0.07	0.07	0.04
F-statistics	38.40	36.83	56.10	46.71	45.16	65.24	7.30
Observations	1706	1706	1706	2451	2451	2530	395

Note - T-statistics are in brackets. Specifications (2), (5), and (7) are used as first-stage estimations, since excess rain interaction term registers insignificantly. \*\*\* p < 0.01, \*\* p < 0.05, \* p < 0.1.

**Table 8: Manufacturing output and crop yield (Second-stage results)**

	Dependent variable: Log growth in manufacturing output,t						
	PGDP < \$4,000				PGDP < \$10,000		\$10,000 < PGDP < \$20,000
	OLS (1)	IV (2)	FE-OLS (3)	FE-IV (4)	IV (5)	FE-IV (6)	FE-IV (7)
Log yield growth,t-1	.09** [2.20]	.38** [2.49]	.07** [1.55]	.31* [1.91]	.33** [2.57]	.28* [1.85]	-.13 [.42]
Log yield growth,t	.09 [1.47]	.14 [.68]	.09 [1.58]	.06 [.35]	.18 [.84]	.12 [.64]	.02 [.03]
Observations	755	720	755	720	1246	1246	290
Average PGDP	\$1,851	\$1,847	\$1,851	\$1,847	\$3,759	\$3,759	\$15,312

Note - T-statistics are in brackets. For regressions without fixed effects, error terms are clustered at the country level. The aggregate manufacturing output is in value added and excludes those sectors that use agricultural products as intermediate inputs. The last row reports average per capita income levels of the sample. \*\*\* p < 0.01, \*\* p < 0.05, \* p < 0.1.

**Table 9: Manufacturing output and crop yield (Second-stage results)**

	Dependent variable: Log growth in manufacturing output,t					
	PGDP < \$10,000					
	All	Private credit < 30%		Private credit < 30% & Agriculture > 20%		Exports > 30%
	FE-IV (1)	IV (2)	FE-IV (3)	IV (4)	FE-IV (5)	FE-IV (6)
Log yield growth,t-1	.31* [1.91]	.46** [2.29]	.43** [2.46]	.48** [2.20]	.47*** [2.62]	.03 [.07]
Log yield growth,t	.06 [.35]	.18 [1.04]	.15 [.84]	.18 [1.26]	.19 [1.05]	-.14 [-.25]
Observations	720	783	783	547	547	318
Average PGDP	\$1,847	\$3,435	\$3,435	\$2,370	\$2,370	\$4,802

Note - T-statistics are in brackets. For regressions without fixed effects, error terms are clustered at the country level. The aggregate manufacturing output is in value added and excludes those sectors that use agricultural products as intermediate inputs. Private credit represents the amount of credit to private sectors by banks and financial institutions as a share of GDP. Agriculture represents agricultural production share out of GDP. Exports represent the amount of exports in manufacturing as a share of total manufacturing output. \*\*\* p < 0.01, \*\* p < 0.05, \* p < 0.1.



**Table 10:** Manufacturing employment and yield (Second-stage results)

Dependent variable: Log growth in number of employees in manufacturing							
PGDP < \$10,000					PGDP < \$4,000		
	Latitude > 10		Latitude > 10		All	Latitude > 10	
	FE-OLS (1)	FE-IV (2)	IV (3)	IV (4)	IV (5)	FE-IV (6)	FE-IV (7)
Log yield growth,t-1	.02 [1.13]	.00 [.11]	.03 [.36]	.03 [.35]	.15 [.23]	.01 [.19]	-.00 [-.04]
Log yield growth,t	.04 [1.55]	.20** [2.13]	.21*** [3.13]	.16** [2.22]	.08 [1.05]	.28*** [2.64]	.11 [1.37]
Observations	785	764	764	1087	1483	468	869

Note - T-statistics are in brackets. For regressions without fixed effects, error terms are clustered at the country level. First three regression samples are restricted to those with upper hemisphere countries above the 10-degree latitude and per capita income less than \$10,000. Again, the aggregate number of employees in manufacturing excludes the sectors that use agricultural products as intermediate inputs. \*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.1$ .

**Table 11:** Sector specific employment and crop yield (Second-stage results)

Dependent variable: Log growth manufacturing employees							
	IV Textiles (Sector2)	IV Wood products (Sector3)	IV Chemicals (Sector4)	IV Plastics (Sector5)	IV Basic metals (Sector6)	IV Electrical Machinery (Sector7)	IV Motor vehicles (Sector8)
Log crop yield growth,t-1	-.05 [-.44]	-.08 [-.54]	-.06 [-.53]	.16 [1.17]	.12 [.72]	.01 [.05]	.38 [.95]
Log crop yield growth,t	.04 [.44]	.40** [2.91]	.14 [1.22]	.19** [2.06]	.27** [2.08]	.01 [.46]	-.22 [-.94]
Observations	764	765	759	760	746	698	654

Note - T-statistics are in brackets. Regression disturbance terms are clustered at the country level. No country fixed effects (fixed effect results at the aggregated level can be found in Table9). The sector name listed for each column merely serves to identify the category. The full list of industries in each category appears in Table 5.

\*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.1$ .

**Table 12:** Capital investment in manufacturing and crop yield (Second-stage results)

	Log growth in manufacturing gross capital formation			
	PGDP < \$10,000			PGDP < \$4,000
	FE-OLS (1)	FE-IV (2)	IV (3)	FE-IV (4)
Log crop yield growth,t-1	.02 [.21]	1.68** [2.30]	1.81** [2.29]	1.56** [2.05]
Log crop yield growth,t	-.13 [-1.07]	1.89* [1.78]	2.10* [1.82]	.95 [0.95]
Observations	769	748	748	385
Average PGDP	\$4,070	\$4,097	\$4,097	\$1,938

Note T-statistics are in brackets. For regressions without fixed effects, error terms are clustered at the country level. \*\*\* p < 0.01, \*\* p < 0.05, \* p < 0.1.

**Table 13:** Sector specific capital investment and yield (Second-stage results)

	Dependent variable: Log growth manufacturing gross capital formation						
	FE-IV Textiles (Sector2)	FE-IV Wood products (Sector3)	FE-IV Chemicals (Sector4)	FE-IV Plastics (Sector5)	FE-IV Basic metals (Sector6)	FE-IV Electrical Machinery (Sector7)	FE-IV Motor vehicles (Sector8)
	Log crop yield growth,t-1	1.31 [1.56]	.19 [.26]	1.35 [1.61]	2.09* [1.77]	2.00* [1.83]	.81 [1.12]
Log crop yield growth,t	1.78 [1.41]	.42 [.40]	1.23 [.96]	3.60** [2.07]	2.23 [1.42]	2.16** [2.21]	4.98 [1.34]
Observations	736	749	726	722	738	645	626

Note - T-statistics are in brackets. Every regression includes country fixed effects. \*\*\* p < 0.01, \*\* p < 0.05, \* p < 0.1.

**Table 14:** Land under cereal production and yield (Second-stage results)

	Log growth in land under cereal production			
	\$4,000 < PGDP		\$4,000 < PGDP < \$10,000	
	OLS (1)	IV (2)	FE-IV (3)	FE-IV (4)
Log crop yield growth,t-1	.06 [1.56]	-1.12** [-2.28]	-1.15** [-2.34]	-.26 [-1.26]
Log crop yield growth,t	.01 [.15]	-.35 [-.80]	-.38 [-.87]	.26 [.70]
Observations	1551	1514	1514	787

Note T-statistics are in brackets. For regressions without fixed effects, error terms are clustered at the country level. Countries with less than \$4,000 are excluded due to the possibility of measurement errors. Land under cereal production data are collected by surveys. Given that large fractions of agricultural fields in poor countries are managed privately by individuals or families, I assume the data are not precise enough to track subtle year-to-year changes in total agricultural land. \*\*\* p < 0.01, \*\* p < 0.05, \* p < 0.1.

**Table 15:** Standard deviations of the predicted manufacturing output growth rates based on the 2SLS-IV results

Countries	Volatility of predicted manufacturing output	Real manufacturing output volatility	Predicted/Real
	(%)	(%)	
Ethiopia	4.13	17.82	0.23
Ghana	4.90	42.98	0.11
Malawi	8.59	16.47	0.52
Uganda	4.53	30.87	0.15
India	2.05	10.91	0.19
Bangladesh	1.98	24.91	0.08
Morocco	17.61	19.69	0.89
44 developing countries (Average values)	5.91	29.25	0.28

Note – The values in column 1 are standard deviations of predicted manufacturing output growth based on the above 2SLS-IV estimation results. Column 2 reports the real manufacturing output volatility directly calculated from the UNIDO (2011) manufacturing output data. “Predicted/real” represents values in column 1 divided

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## Appendix

### A Equilibrium solutions for the closed economy

Appendix A shows the derivation of equilibrium solutions for the benchmark model introduced in section 2 and for the extended model with CES preferences. Recall that a representative agent has a Cobb-Douglas Stone-Geary utility function:

$$U = (q_A - \gamma_A)^\alpha q_M^{1-\alpha}, \quad 0 < \alpha < 1.$$

The agent has the following budget constraint:

$$p_A q_A + q_M = I,$$

where the manufacturing price is normalized to 1. Solving the utility maximization problem subject to the budget constraint yields expenditure equations for food and manufacturing as follows:

$$E_A = \alpha(I - p_A \gamma_A) + p_A \gamma_A$$

$$E_M = (1 - \alpha)(I - p_A \gamma_A)$$

Also, recall that each industry chooses  $K_i$  and  $L_i$  to maximize profits,

$$\pi_i = p_i z_i K_i^{\beta_i} L_i^{1-\beta_i} - w L_i - r K_i,$$

where  $i = M, A$ . The first order conditions are given by,

$$w = (1 - \beta_M) z_M \left(\frac{K_M}{L_M}\right)^{\beta_M} = p_A (1 - \beta_A) z_A \left(\frac{K_A}{L_A}\right)^{\beta_A} \quad (A1)$$

$$r = \beta_M z_M \left(\frac{K_M}{L_M}\right)^{\beta_M-1} = p_A \beta_A z_A \left(\frac{K_A}{L_A}\right)^{\beta_A-1} \quad (A2)$$

Using equations A1 and A2,  $p_A$  can be expressed in terms of  $K_M$  and  $L_M$ , and  $K_M$  can be expressed in terms of  $L_M$ , yielding

$$p_A = \frac{\beta_M z_M}{\beta_A z_A} \left(\frac{K_M}{L_M}\right)^{\beta_M-1} \left(\frac{L - L_M}{K - K_M}\right)^{\beta_A-1} \quad (A3)$$

$$K_M = \frac{\beta_M (1 - \beta_A) L_M K}{\beta_A (1 - \beta_M) L + (\beta_M - \beta_A) L_M} \quad (A4)$$

Using the market clearing condition  $y_M = q_M$  and Eqs. (A1)–(A4), we obtain the following:

$$\begin{aligned} z_M K_M^{\beta_M} L_M^{1-\beta_M} &= (1 - \alpha)(wL + rK - p_A \gamma_A) \\ &= (1 - \alpha) \left[ (1 - \beta_M) z_M \left(\frac{K_M}{L_M}\right)^{\beta_M} L + \beta_M z_M \left(\frac{K_M}{L_M}\right)^{\beta_M-1} K \right. \\ &\quad \left. - \frac{\beta_M z_M}{\beta_A z_A} \left(\frac{K_M}{L_M}\right)^{\beta_M-1} \left(\frac{L - L_M}{K - K_M}\right)^{\beta_A-1} \gamma_A \right]. \end{aligned}$$

Substituting Eq. (A4) for  $K_M$  in the above equation, an implicit solution for  $L_\square$  can be obtained as follows:

$$\frac{\gamma_A}{z_A K^{\beta_A}} = \frac{\{L - \lambda \cdot L_M\}}{\left[ L + \frac{(\beta_M - \beta_A)}{\beta_A(1 - \beta_M)} L_M \right]^{\beta_A}}, \quad (A5)$$

where  $\lambda = \frac{(1-\alpha)(1-\beta_M)+\alpha(1-\beta_A)}{(1-\alpha)(1-\beta_M)}$ . All other equilibrium allocations can be obtained from knowing  $L_M^*$ .<sup>30</sup>

### CES preferences

Consider a more generalized case with a CES utility function where substitution between expenditures for food and manufacturing is allowed:

$$\text{Max}_{q_A, q_M} \left[ \alpha q_A^{\frac{\sigma-1}{\sigma}} + (1-\alpha) q_M^{\frac{\sigma-1}{\sigma}} \right]^{\frac{\sigma}{\sigma-1}}, \quad \text{subject to } I = p_A q_A + p_M q_M$$

Note that the above utility function converges to the Cobb-Douglas form,  $q_A^\alpha q_M^{1-\alpha}$ , as  $\sigma \rightarrow 1$ . Solving the above maximization problem yields a manufacturing quantity as follows:

$$q_M = \frac{\alpha^{-\sigma} p_M^{-\sigma}}{(1-\alpha)^{-\sigma} p_A^{1-\sigma} + \alpha^{-\sigma} p_M^{1-\sigma}} \cdot I$$

Using the market clearing condition  $y_M = q_M$  and equations A1 – A4, we obtain the following:

$$\begin{aligned} z_M K_M^{\beta_M} L_M^{1-\beta_M} &= \frac{\alpha^{-\sigma}}{(1-\alpha)^{-\sigma} p_A^{1-\sigma} + \alpha^{-\sigma}} (wL + rK) \\ &= \frac{\alpha^{-\sigma}}{(1-\alpha)^{-\sigma} p_A^{1-\sigma} + \alpha^{-\sigma}} \left[ (1-\beta_M) z_M \left( \frac{K_M}{L_M} \right)^{\beta_M} L + \beta_M z_M \left( \frac{K_M}{L_M} \right)^{\beta_M-1} K \right] \\ &= \frac{\alpha^{-\sigma}}{(1-\alpha)^{-\sigma} p_A^{1-\sigma} + \alpha^{-\sigma}} \left[ z_M \left( \frac{K_M}{L_M} \right)^{\beta_M} \frac{(1-\beta_M)L + (\beta_M - \beta_A)L_M}{1-\beta_A} \right] \end{aligned}$$

This leads to a non-closed form solution for  $L_M$ :

$$L_M [\lambda_1 p_A^{1-\sigma} + \lambda_2] - \lambda_2 L = 0, \quad 31$$

where  $p_A$  is a function of  $L_M$ :

$$p_A = \frac{\lambda_3 \cdot z_M}{z_A} \left[ \frac{K}{\beta_A(1-\beta_M)L + (\beta_M - \beta_A)L_M} \right]^{\beta_M - \beta_A} \quad 32$$

### CES Stone-Geary preferences

<sup>30</sup>  $L_A^* = L - L_M^*$ ;  $K_M^* = \frac{\beta_M(1-\beta_A)L_M^*K}{\beta_A(1-\beta_M)L + (\beta_M - \beta_A)L_M^*}$ ;  $K_A^* = K - K_M^*$ ;  $p_A^* = \frac{\beta_M z_M}{\beta_A z_A} \left( \frac{K_M^*}{L_M^*} \right)^{\beta_M-1} \left( \frac{L-L_M^*}{K-K_M^*} \right)^{\beta_A-1}$

$y_M^* = q_M^* = z_M K_M^{\beta_M} L_M^{\beta_M-1}$ ;  $y_A^* = q_A^* = z_A K_A^{\beta_A} L_A^{\beta_A-1}$

<sup>31</sup>  $\lambda_1 = (1-\beta_A)(1-\alpha)^{-\sigma}$  and  $\lambda_2 = \alpha^{-\sigma}(1-\beta_M)$

<sup>32</sup>  $\lambda_3 = \frac{\beta_M(\beta_A(1-\beta_M))^{1-\beta_A}}{\beta_A(\beta_M(1-\beta_A))^{1-\beta_M}}$

Consider a CES utility function with subsistence consumption on food:

$$\text{Max}_{q_A, q_M} \left[ \alpha(q_A - \gamma_A)^{\frac{\sigma-1}{\sigma}} + (1 - \alpha)q_M^{\frac{\sigma-1}{\sigma}} \right]^{\frac{\sigma}{\sigma-1}}, \quad \text{subject to } I = p_A q_A + p_M q_M$$

Solving the above maximization problem yields a manufacturing demand as follows:

$$q_M = \frac{(1 - \alpha)^{-\sigma} p_M^{-\sigma}}{(1 - \alpha)^{-\sigma} p_A^{1-\sigma} + \alpha^{-\sigma} p_M^{1-\sigma}} \cdot (I - p_A \gamma_A)$$

Using the market clearing condition,  $y_M = q_M$  and equations A1 – A4, we obtain the following:

$$L_M [\lambda_1 p_A^{1-\sigma} + \lambda_2] - \lambda_2 \left[ L - \frac{\gamma_A}{z_A} \left( \frac{L}{K} + \frac{\lambda_3 L_M}{K} \right)^{\beta_A} \right] = 0 \quad 33$$

## B Small open economy

In this section, we assume a small open economy where the price is fixed at a world price,  $p_A = p_W$ . Note that firms' profit maximization problems are irrelevant to the demand side since the prices are already given. Substituting  $p_W$  for  $p_A$  in Eqs. (A1) and (A2) leads to the following:

$$w = (1 - \beta_M) z_M \left( \frac{K_M}{L_M} \right)^{\beta_M} = p_W (1 - \beta_A) z_A \left( \frac{K_A}{L_A} \right)^{\beta_A} \quad (\text{A6})$$

$$r = \beta_M z_M \left( \frac{K_M}{L_M} \right)^{\beta_M - 1} = p_W \beta_A z_A \left( \frac{K_A}{L_A} \right)^{\beta_A - 1} \quad (\text{A7})$$

Solve for  $p_W$  using (A7) and get  $p_W = \frac{\beta_M z_M}{\beta_A z_A} \left( \frac{K_M}{L_M} \right)^{\beta_M - 1} \left( \frac{L - L_M}{K - K_M} \right)^{\beta_A - 1}$ . Combine this with (A4). We can then derive an equation in terms of only one variable,  $L_M$ :

$$p_W - \frac{\beta_M z_M}{\beta_A z_A} \left( \frac{(\beta_M - \beta_A) L_M + (1 - \beta_M) \beta_A L}{K} \right)^{\beta_A - \beta_M} [\beta_M (1 - \beta_A)]^{\beta_M - 1} [\beta_A (1 - \beta_M)]^{1 - \beta_A} = 0$$

Rearranging the terms, we have a closed form solution for  $L_M^*$ :

$$L_M^* = \left\{ \frac{z_M}{p_W z_A} \cdot \lambda_4 \right\}^{\frac{1}{\beta_M - \beta_A}} \frac{K}{\beta_M - \beta_A} - \frac{L}{\lambda_3} \quad 34$$

Notice that the term  $L_M^*$  inside the bracket is increasing with  $\frac{z_M}{z_A}$ : if agriculture becomes relatively less productive than manufacturing, resources shift towards manufacturing. This contrasts with the case of the closed economy with Stone-Geary preferences in which a negative shock to agricultural productivity, regardless of the level of manufacturing productivity, pulls resources out of manufacturing and into agriculture.

<sup>33</sup>  $\lambda_3 = \frac{\beta_M - \beta_A}{\beta_A (1 - \beta_M)}$

<sup>34</sup>  $\lambda_4 = \frac{\beta_M [\beta_M (1 - \beta_A)]^{\beta_M - 1}}{\beta_A [\beta_A (1 - \beta_M)]^{\beta_A - 1}}$



Figure A1 plots the relationship between manufacturing output volatility and country's income level in open economy. Recall that volatility decreases with income in a closed economy due to the Stone-Geary effect wearing off. Surprisingly, the figure shows a similar pattern even if consumer's preference has nothing to do with output.

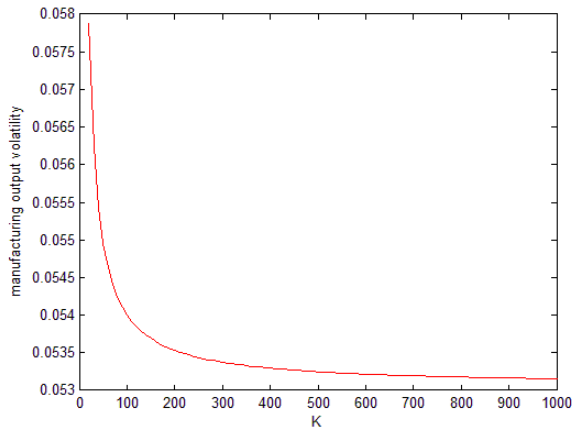


Figure A1. Industrial output volatility and development in a small open economy

What drives the negative relationship between volatility and development even in an open economy? Figure A2 helps answer this question. When resources move between two sectors in response to shocks, the comparatively disadvantaged sector exhibits higher fluctuation in output growth. This is because the disadvantaged sector uses a smaller portion of total resources in the economy, so the same degree of resource reallocation has a larger impact on the disadvantaged sector. In this model, poor countries have lower amount of capital stock and have a comparative disadvantage in manufacturing, which leads to the negative relationship between industrial output volatility and income.

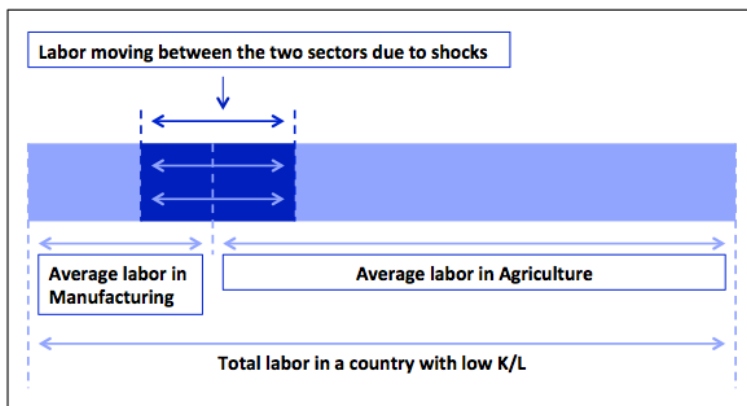


Figure A2. Comparative disadvantage and resource movement

## C Model extensions

This section extends the benchmark model introduced in sections 2 and 3 using a more generalized version of utility functions, presents simulation results, and compares them with the previous results in section 3. Moreover, I experiment with the model beyond the assumption of a closed economy in order to accommodate varying degrees of trade openness to world food markets. By conducting simple alterations of the original simulation exercises, I examine the differing extent to which agricultural productivity shocks generate manufacturing output volatility.

### C.1 CES preferences

One distinct feature of Cobb-Douglas Stone-Geary preference is that consumers spend a constant fraction of their residual income  $I - p_A \gamma_A$  on food and manufacturing according to the weights  $\alpha$  and  $1 - \alpha$ . In this section, I relax this condition by replacing Cobb-Douglas Stone-Geary utility functions with CES Stone-Geary utility functions and study how this changes the results.

Consider a new consumer's problem with CES Stone-Geary preferences:

$$\max_{q_A, q_M} \left[ \alpha (q_A - \gamma_A)^{\frac{\sigma-1}{\sigma}} + (1 - \alpha) q_M^{\frac{\sigma-1}{\sigma}} \right]^{\frac{\sigma}{\sigma-1}},^{35} \quad \text{subject to } I = p_A q_A + q_M$$

The above utility function converges to the Cobb-Douglas Stone-Geary utility function,  $(q_A - \gamma_A)^\alpha q_M^{1-\alpha}$ , as  $\sigma$  approaches 1. Solving the above utility maximization problem yields a manufacturing demand equation as follows:

$$q_M = \widehat{\alpha}_M(\sigma, p_A) \cdot (I - p_A \gamma_A),$$

where  $\widehat{\alpha}_M(\sigma, p_A) = \frac{(1-\alpha)^{-\sigma}}{(1-\alpha)^{-\sigma} p_A^{1-\sigma} + \alpha^{-\sigma}}$  which indicates the fraction of remaining income spent on manufacturing.

Note that  $\widehat{\alpha}_M(\sigma, p_A) \rightarrow 1 - \alpha$ , as  $\sigma \rightarrow 1$ . When  $\sigma > 1$ ,  $p_A$  has two opposite effects on  $q_M$ : (1) With substitution effects,  $\widehat{\alpha}_M(\sigma, p_A)$  increases with  $p_A$ , as consumers substitute away from food when the price of food goes up; (2) With income effects, the leftover income  $I - p_A \gamma_A$  decreases with  $p_A$ . Since  $p_A$  is inversely related to  $z_A$ , the income effect is procyclical with  $z_A$ , while the substitution effect is countercyclical with  $z_A$ . In Cobb-Douglas Stone-Geary case,  $\widehat{\alpha}_M$  is constant at  $1 - \alpha$  and there exists only income effect, while in CES Stone-Geary case both substitution and income effects play roles in determining equilibrium output in response to shocks to agricultural productivity.

Finally, solving the general equilibrium model with CES Stone-Geary preferences yields the following implicit solution for  $L_M$  (see Appendix A for the derivation):

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<sup>35</sup> Note that  $\sigma$  is set at 2.5 for simulations, which means a 1% increase in prices leads to a 2.5% increase in demand.

$$L_M[\lambda_1 p_A^{1-\sigma} + \lambda_2] - \lambda_2 \left[ L - \frac{\gamma_A}{z_A} \left( \frac{L}{K} + \frac{\lambda_3 L_M}{K} \right)^{\beta_A} \right] = 0, \quad 36$$

where  $p_A = \frac{\lambda_3}{z_A} \left[ \frac{K}{\beta_A(1-\beta_M)L + (\beta_M - \beta_A)L_M} \right]^{\beta_M - \beta_A}$ .

Simulation results of this new model are presented in Figures A3 and A4 together with the results from the original model.<sup>37</sup> Note that in the CES Stone-Geary case the degree of the substitution effect is always constant regardless of the level of income, while the income effect diminishes as a country becomes richer. Plus, the total effect on manufacturing output caused by an increase in  $z_A$  equals the sum of income effect (positive but decreasing with income level) and substitution effect (negative and constant). Indeed, manufacturing output elasticity with respect to  $z_A$  for CES Stone-Geary is equal to the elasticity for Cobb-Douglas Stone-Geary plus the substitution effect which is negative. Figure A3 plots the manufacturing output elasticity against the level of capital stock under the four different assumptions about preferences: Cobb-Douglas preferences with and without subsistence requirements, and CES preferences with and without subsistence requirements. Consistent with the analysis, the curve for the CES Stone-Geary case is placed lower than the one for the Cobb-Douglas Stone-Geary case, and both elasticities are decreasing with the level of income.

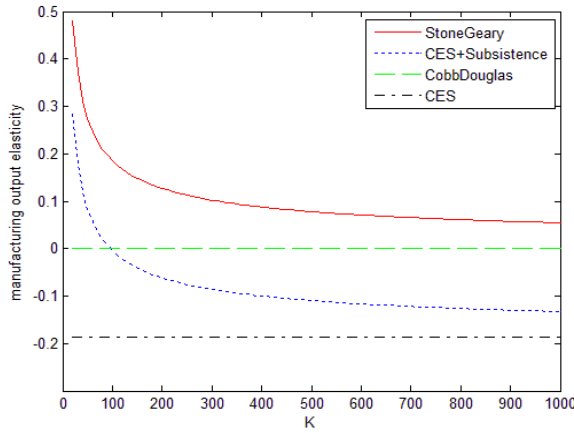


Figure A3. The elasticity of manufacturing output w.r.t. agricultural productivity against per capita capital stock

Figure A4 displays different patterns of manufacturing output volatility against the level of income across different types of preferences. Note that in the case of CES preferences the volatility is positive and constant, which is driven solely by the substitution effect – which is counter cyclical - in

<sup>36</sup>  $\lambda_1 = (1 - \beta_A)(1 - \alpha)^{-\sigma}$ ,  $\lambda_2 = \alpha^{-\sigma}(1 - \beta_M)$ , and  $\lambda_3 = \frac{\beta_M - \beta_A}{\beta_A(1 - \beta_M)}$

<sup>37</sup> To generate the figures, I draw an agricultural productivity parameter  $z_A$  fifty times independently from a truncated normal distribution,  $N_{[1,1.2]}(1, 0.04)$  to construct a series of agricultural productivities,  $\{z_{A,t}\}_{t=1}^{50}$ . For each  $K$  from 20 to 1000, fifty corresponding equilibrium manufacturing output values are then calculated for each case. The volatility and elasticity are then calculated based on the equilibrium output values.

response to shocks to agricultural productivity. In the case of CES preferences with subsistence requirements, the pattern is U-shaped: the volatility decreases until the diminishing procyclical income effect equals the countercyclical substitution effect, starts increasing after then as the substitution effect becomes a dominant force, and then converges towards the constant value of the volatility when preferences are CES without subsistence requirements.

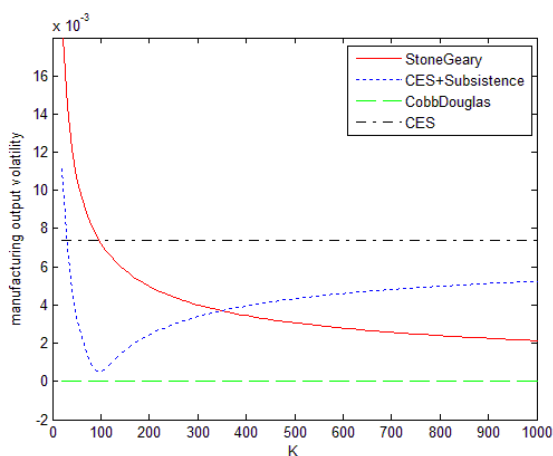


Figure A4. Manufacturing output volatility against per capita capital stock

## C.2 Transmission of international food prices to the domestic market

So far, the quantitative analysis has been done under the closed economy setting, in which a shock to agricultural productivity translates 100 percent into a price change. However, this is not realistic in the presence of world food markets, and such shocks may have less impact on manufacturing output than predicted by the previous simulations. In order to give a sense of how world food markets in affect domestic food prices, this section briefly introduces the concept of the elasticity of international food price transmission to domestic market, followed by simulations of industrial output volatility in which shocks to agricultural productivity only partially affect domestic prices.

One way to measure the openness to agricultural trade is to examine the extent to which international prices affect domestic market prices for agricultural products. Indeed, Anderson and Nelgen (2012) estimate the elasticity of transmission of the international price to the domestic market for key agricultural products (for 75 countries for the period 1985-2004), using a partial-adjustment geometric distributed lag formulation. They assume that a country has a target domestic price  $p_t^*$  that is aimed by policy, and that the actual domestic price  $p_t$  moves around the targeted price while being associated with

international price  $P_t$ . They suggest a relationship between the target domestic price and the international market price as follows:

$$p_t^* = p_0 + \phi_{LR}(P_t - P_0),$$

where all prices are expressed in logarithms,  $p_0$  and  $P_0$  are the domestic and international market prices in the base period, and  $\phi_{LR}$  is the long-run price transmission elasticity. Anderson and Nelgen (2012) additionally define the relationship between the target and the actual prices as follows:

$$p_t - p_{t-1} = \delta(p_t^* - p_{t-1}),$$

where the parameter  $\delta$  implies the fraction of the adjustment within 1 year. Substituting (14) into (15) yields the following estimating equation:

$$p_t = \delta(p_0 - \phi_{LR}P_0) + (1 - \delta)p_{t-1} + \delta\phi_{LR}P_t = a + bp_{t-1} + cP_t.$$

They define the short-run elasticity of price transmission as  $\phi_{SR} = \delta\phi_{LR}$ , which is the regression coefficient  $c$ . The long-run elasticity can then be recovered by  $c/(1 - b)$ . The estimated short-run elasticities for rice, wheat, and maize Anderson and Nelgen (2012) are 0.52, 0.47, and 0.57, respectively. Similarly, international prices do not fully determine the domestic market prices. This implies that the domestic supply and demand are partially responsible for fluctuations in domestic agricultural prices.

Meanwhile, the previous regression results are generated under a closed economy, which causes a change in agricultural productivity to affect the equilibrium food prices 100 percent. However, as can be seen above, this might not be the case due to the existence of international food market and government intervention. Thus, taking into account the limiting effect of domestic agriculture supply shock on food prices, I recalculate manufacturing output volatility while varying the extent to which a change in agricultural productivity affects food prices and manufacturing output. In order to do that, I introduce a new agricultural productivity term as follows:

$$\tilde{z}_A = a \cdot z_A + (1 - a) \cdot z, \tag{A8}$$

where  $0 < a < 1$  and  $z_A$  stands for domestic agricultural productivity. I subject  $z_A$  to shocks while fixing  $z = 1$ , which implies that the domestic shocks affect only a fraction  $a$  of the entire food price. In other words,  $1 - a$  can be seen as the degree of openness to the world food market with fixed international prices. Table A1 reports newly simulated manufacturing output volatilities using  $\tilde{z}_A$  with varying  $a$  based on the calibrated parameters (I plug crop yield data in  $z_A$  in (A8) and obtain  $\tilde{z}_A$  that serves as new agricultural productivity in the original equilibrium model.). The manufacturing output volatility increases with  $a$ , which is obvious as impact of the shocks is limited by  $a$ . Although this approach to incorporate the partial openness to the world market in the existing model is not quite theoretically correct, this exercise offers an opportunity to think about alleviating domestic shocks in the presence of a reliable world food market.

**Table A1:** Varying degrees of transmission of agricultural productivity shocks into equilibrium manufacturing output with  $\tilde{z}_A = a \cdot z_A + (1 - a) \cdot z$  and simulated volatilities

Country	Simulated manufacturing output volatility (%)			
	a = 0.2	a = 0.4	a = 0.6	a = 0.8
Ethiopia	8.06	16.10	24.69	30.83
Ghana	3.21	5.92	9.03	12.33
Malawi	7.54	14.81	22.34	29.19
Uganda	3.39	6.71	9.47	13.05
India	0.46	0.97	1.61	2.48
Bangladesh	0.35	0.72	1.14	1.67
Portugal	0.50	0.97	1.49	2.15
United States	0.12	0.24	0.37	0.51

### List of countries

Afghanistan*	Madagascar*	Belgium	Mexico
Albania*	Malawi*	Botswana	Netherlands
Angola*	Mongolia*	Brazil	New Zealand
Armenia*	Morocco*	Bulgaria	Norway
Azerbaijan*	Mozambique*	Canada	Oman
Bangladesh*	Nepal*	Chile	Panama
Benin*	Nicaragua*	Colombia	Peru
Bolivia*	Nigeria*	Costa Rica	Poland
Bosnia and Herzegovina*	Pakistan*	Croatia	Portugal
Burkina Faso*	Papua New Guinea*	Cuba	Romania
Burundi*	Paraguay*	Czech Republic	Russian Federation
Cambodia*	Philippines*	Denmark	Saudi Arabia
Cameroon*	Rwanda*	Dominican Republic	Serbia
Central African Republic*	Senegal*	Ecuador	Slovak Republic
China*	Sierra Leone*	Estonia	Slovenia
Congo, Rep.*	Somalia*	Finland	South Africa
Cote d'Ivoire*	Sri Lanka*	France	Spain
Egypt, Arab Rep.*	Sudan*	Gabon	Suriname
Eritrea*	Syrian Arab Republic*	Germany	Sweden
Ethiopia*	Tajikistan*	Greece	Switzerland
Georgia*	Thailand*	Guatemala	Turkey
Ghana*	Tunisia*	Hungary	United Arab Emirates
Haiti*	Uganda*	Iran, Islamic Rep.	United Kingdom
Honduras*	Ukraine*	Ireland	United States
India*	Vietnam*	Italy	Uruguay
Indonesia*	Yemen, Rep.*	Japan	Venezuela, RB
Iraq*	Zambia*	Kazakhstan	
Jordan*	Zimbabwe*	Korea, Rep.	
Kenya*	Algeria	Latvia	
Kyrgyz Republic*	Argentina	Libya	
Lao PDR*	Australia	Lithuania	
Liberia*	Austria	Malaysia	

Note – A total of 122 countries are used for the regression analysis. (\*) indicates countries whose average per capita GDP (in 2005 international dollar) is less than \$4,000 over the period 1970-2002.